AGENDA Nantucket Land Bank Commission Regular Meeting of June 22, 2021 Land Bank Conference Room, 22 Broad Street Nantucket, Massachusetts

CALL TO ORDER: 4:00 P.M.

A. CONVENE IN OPEN SESSION

1. PUBLIC COMMENT / STAFF ANNOUNCEMENTS

2. GOLF BUSINESS

- a. Sconset Golf Course Manager's Monthly Review
- b. Miacomet Golf Course Manager's Monthly Review
- c. Capital Reimbursement Discussion

3. PROPERTY MANAGEMENT

- a. Cisco Beach Mobile Food Vendor Proposal
- b. Larrabee Farm/101 Hummock Pond Rd Greenhouses Request
- c. Cisco Beach Parking Road Relocation
- d. Miacomet Bridge Discussion
- e. Leash Dogs Signs at Beach Accesses Discussion

4. TRANSFER BUSINESS

- a. Current "M" Exemptions
- b. Current "O" Exemptions
- 5. APPROVAL OF MINUTES
 - a. Regular Meeting of June 8, 2021
- 5. FINANCIAL BUSINESS
 - a. Monthly Financial Report May
 - b. Warrant Authorization Cash Disbursement
- 8. REGULAR BUSINESS
 - a. Annual Election of Officers
 - b. Dark Sky Initiative Discussion
- B. EXECUTIVE SESSION: The Executive Session is for Purpose 6 [G.L. c. 30A, 21(a)(6)]. The particular transactions and parcels of real estate are not identified since disclosure of the property information may have a detrimental impact on the Land Bank's negotiating position with one or more third parties. The Commission will not reconvene in open session at the conclusion of executive session.
 - 1. Approval of Executive Session Minutes
 - 2. Real Estate Acquisition
- C. ADJOURNMENT

Siasconset Golf Balance Sheet May 2021

Assets

	Current YTD	Prior YTD
NGM - SGC Operating Account	\$357,922.13	\$44,766.34
Golf Shop Cash	\$300.00	\$300.00
Change Bank	\$500.00	\$500.00
CC Transactions Pro Shop	\$31,945.87	\$33,812.31
Management Contract escrow	\$1,575.00	\$1,575.00
Total Cash	\$392,243.00	\$80,953.65
Accounts Receivable-Miacomet Golf	(\$42, 825.32)	(\$12, 558.61)
Accounts Receivable	\$0.00	\$0.00
Total Accounts Receivable	(\$42, 825.32)	(\$12, 558.61)
Inventory Golf Shop	\$34,691.38	\$8,837.79
Rental Club Inventory	\$4,900.00	\$4,150.00
Inventory Food	\$0.00	\$0.00
Inventory Bar	\$0.00	\$0.00
Inventory - Wine	\$0.00	\$0.00
Total Inventory	\$39,591.38	\$12,987.79
Prepaid Expenses- Administration	\$3,044.69	\$6,480.69
Total Prepaid Expenses	\$3,044.69	\$6,480.69
Total Current Assets	392,053.75	\$87,863.52
Logo	\$3,768.00	\$0.00
Golf Course Equipment	\$286,474.83	286,474.83
Accum Depreciation	(\$583, 404.66)	(\$468, 461.50)
Club House Renovations	\$174,600.00	\$174,600.00
Land Improvements	\$8,502,127.00	\$8,484,627.00
Leasehold Improvements	2,797,223.14	2,756,014.50
Vehicle & Dump Trailer	2,149.00	2,149.00
Unspecified- (Equipment)	\$1,215.99	\$1,215.99
Total Fixed Assets	\$11,184,153.30	\$11,236,619.82
Total Fixed Assets	\$11,184,153.30	\$11,236,619.82
Total Assets	\$11,576,207.05	11,324,483.34

Siasconset Golf Balance Sheet May 2021

Liabilities and Equity

Current YTD \$15,846.28	Prior YTD
¢15 946 99	
\$13,040.20	\$0.00
\$15,846.28	\$0.00
\$15,846.28	\$0.00
774.25	\$509.25
774.25	\$509.25
\$0.00	\$0.00
\$0.00	\$0.00
\$11,484,490.55	\$11,466,990.55
$$11,\!484,\!490.55$	11,466,990.55
65.08	(\$162.81)
\$32.03	(\$336.69)
\$97.11	(\$499.50)
11,485,361.91	11,467,000.30
11,501,208.19	11,467,000.30
\$89,807.06	(\$137, 056. 48)
\$89,807.06	(\$137, 056.48)
(\$14,808.20)	(\$5, 460.48)
\$74,998.86	(\$142,516.96)
\$11,576,207.05	\$11,324,483.34
	$\begin{array}{r} \$15,846.28\\ \$774.25\\ \hline\\ \$774.25\\ \hline\\ \$0.00\\ \$0.00\\ \$11,484,490.55\\ \hline\\ \$11,484,490.55\\ \$11,484,490.55\\ \hline\\ \$11,484,490.55\\ \hline\\ \$65.08\\ \hline\\ \$32.03\\ \hline\\ \$97.11\\ \hline\\ \$11,485,361.91\\ \hline\\ \$11,501,208.19\\ \hline\\ \$89,807.06\\ \hline\\ \hline\\ \$89,807.06\\ \hline\\ \hline\\ \$89,807.06\\ \hline\\ \hline\\ \$89,807.06\\ \hline\\ \hline\\ \\\ \$89,807.06\\ \hline\\ \hline\\ \hline\\ \\\ \$89,807.06\\ \hline\\ \hline\\ \hline\\ \hline\\ \hline\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\ \\\$

Siasconset

May, 2021		Мо	nth To Date						Yea	arTo Date			
Summary	Actual	Budget	Variance	Prior Year	Variance	Variance %	Ac	tual Bu	dget	Variance	Prior Year	Variance	Variance %
		-							-				
Rounds	143	200	(57)	157	(14)	-29%			200	(57)	157	(14)	- 2 9%
Covers	39	50	(11)	0	39	<mark>-22%</mark>		39	50	(11)	0	39	<mark>-22%</mark>
Revenue											~~ ~~~	6 000	
Golf Shop Revenue	40,391	32,740	7,651	33,402	6,989	23%	40,3		,740	7,651	33,402	6,989	23%
Food & Beverage	456 0	850 0	(394)	322 0	134	-46%	4		850	(394)	322 0	134	-46%
Initiation Fees	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Membership Dues	0	0	0	0	0	#DIV/0!		•	•	0	0	0	#DIV/0!
Member Finance Charges Miscellaneous	0	0	0	0	0	#DIV/0! #DIV/0!		0 0	0	0	0	0	#DIV/0! #DIV/0!
Total Revenue	40,847	33,590	7,257	33,724	7,123	#DIV/0! 22%	40,8	-	.590	7,257	33,724	7,123	22%
Total Revenue	40,847	33,390	1,231	55,724	7,125	22/6	40,0	947 <u>33</u> ,	,550	1,231	55,724	7,125	22/0
Cost of Goods Sold													
Golf Shop	1,239	1,200	39	1,092	147	3%	(3		200	(1,485)	1,092	(1,376)	-124%
Food & Beverage	85	500	(415)	0	85	-83%			500	(415)	0	85	-83%
Total Cost of Sales	1,324	1,700	(376)	1,092	232	-22%	()	2 00) 1 ,	700	(1,900)	1,092	(1,291)	-112%
Gross Profit	39,522	31,890	7,632	32,632	6,890	24%	41,	046 31,	890	9,156	32,632	8,414	29%
Payroll Expense													
Golf Shop	5,873	7,400	(1,527)	2,722	3,151	-21%	5.9	73 7	400	(1,527)	2,915	2,959	-21%
Food & Beverage	589	1,000	(411)	_,,	589	-41%			.000	(411)	0	589	-41%
General & Administrative	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Grounds	14,255	8,958	5,297	6,541	7,714	59%	35,4		790	2,636	24,672	10,754	8%
Total Payroll	20,717	17,358	3,359	9,263	11,454	19%	41,8		,190	698	27,587	14,301	2%
Operating Expenses													
Golf Shop	3,624	2,500	1,124	0	3,624	45%	3 (524 2	600	1,024	0	3,624	39%
Food & Beverage	0	100	(100)	0	0	-100%	3,		100	(100)	0 0	0,024	-100%
Membership	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Maintenance	30	1,500	(1,470)	0	30	-98%	1		620	(721)	120	779	-44%
General & Administrative	5,406	4,622	784	3,310	2,096	17%			597	(3,476)	9,482	(1,361)	-30%
Grounds	1,031	8,250	(7,219)	0	1,031	-88%	-		300	(18,978)	905	418	-93%
Total Operating Expenses	10,091	16,972	(6,881)	3,310	6,781	-41%	13,9		217	(22,250)	10,506	3,460	-61%
Total Expense	30,808	34,330	(3,522)	12,573	18,235	-10%	55,8	355 77,	407	(21,552)	38,093	(333)	-28%
Income/(Loss) from Operations	8,714	(2,440)	11,154	20,059	(11,345)	-457%	(14,8	808) (45,	517)	30,709	(5,460)	(9,348)	-67%
Depreciation Expense	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Net After Depreciation	8,714	(2,440)	11,154	20,059	(11,345)	-457%	(14,5	208) (AE	517)	30,709	(5,460)	(9,348)	-67%
	0,714	(2,440)	11,134	20,033	(11,343)		(14,0	(43)		30,705	(3,400)	(3,340)	-0778

Siasconset

Rounds Covers	Actual 143 39 40,391 1,239 5,873 3,624 29,654	Mo Budget 200 50 32,740 1,200 7,400 2,500 21,640	nth To Date Variance (57) (11) 7,651 39 (1,527) 1,124 8,014	Prior Year 157 0 33,402 1,092 2,722 0	Variance (14) 39 6,989 147 3,151	Variance % -29% -22% 23% 3% -21%	Actual 143 39 40,391 (285)	Ye Budget 200 50 32,740 1,200	ar To Date Variance (57) (11) 7,651 (1,485)	Prior Year 157 0 33,402 1,092	Variance (14) 39 6,989 (1,376)	Variance %
Rounds Covers	143 39 40,391 1,239 5,873 3,624	200 50 32,740 1,200 7,400 2,500	(57) (11) 7,651 39 (1,527) 1,124	157 0 33,402 1,092 2,722	(14) 39 6,989 147 3,151	-29% -22% 23% 3%	143 39 40,391 (285)	200 50 32,740	(57) (11) 7,651	157 0 33,402	<mark>(14)</mark> 39 6,989	-29% -22% 23%
Covers	39 40,391 1,239 5,873 3,624	50 32,740 1,200 7,400 2,500	(11) 7,651 39 (1,527) 1,124	0 33,402 1,092 2,722	39 6,989 147 3,151	-22% 23% 3%	39 40,391 (285)	50 32,740	<mark>(11)</mark> 7,651	0 33,402	39 6,989	-22% 23%
Covers	39 40,391 1,239 5,873 3,624	50 32,740 1,200 7,400 2,500	(11) 7,651 39 (1,527) 1,124	0 33,402 1,092 2,722	39 6,989 147 3,151	23% 3%	39 40,391 (285)	50 32,740	<mark>(11)</mark> 7,651	0 33,402	39 6,989	-22% 23%
et Profit / (Loss)	1,239 5,873 3,624	1,200 7,400 2,500	39 (1,527) 1,124	1,092 2,722	147 3,151	3%	(285)		7,651			
et Profit / (Loss)	1,239 5,873 3,624	1,200 7,400 2,500	39 (1,527) 1,124	1,092 2,722	147 3,151	3%	(285)		•			
et Profit / (Loss)	5,873 3,624	7,400 2,500	<mark>(1,527)</mark> 1,124	2,722	3,151			1,200	(1,485)	1.092	(1 276)	4340/
et Profit / (Loss)	3,624	2,500	1,124			-21%					(1,570)	-124%
et Profit / (Loss)				0			5,873	7,400	(1,527)	2,915	2,959	-21%
et Profit / (Loss)	29,654	21,640	8.014		3,624	45%	3,624	2,600	1,024	0	3,624	39%
			0,01	29,588	66	37%	31,178	21,540	9,638	29,395	1,783	45%
	456	850	(394)	322	134	-46%	456	850	(394)	322	134	-46%
	85	500	(415)	0	85	-83%	85	500	(415)	0	85	-83%
	589	1,000	(411)	0	589	-41%	589	1,000	(411)	0	589	-41%
	0	100	(100)	0	0	-100%	0	100	(100)	0	0	-100%
et Profit / (Loss)	(218)	(750)	532	322	(540)	-71%	(218)	(750)	532	322	(540)	-71%
	0	0	0	0	0	#DIV/0!	0	0	0	0	0	#DIV/0!
			ů 0	ů o		-						#DIV/0!
			•	-					•			#DIV/0!
			0	-		-			0	-		#DIV/0!
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et Profit / (Loss)	0	0	0	0	0	#DIV/0!	0	0	0	0	0	#DIV/0!
	14,255	8,958	5,297	6.541	7,714	59%	35,426	32,790	2,636	24.672	10.754	8%
												-93%
et Profit / (Loss)	(15,286)	(17,208)	1,922	(6,541)	(8,745)	-11%	(36,748)	(53,090)	16,342	(25,577)	(11,172)	-31%
	0	0	0	0	0	#DIV/01	0	0	0	0	0	#DIV/0!
						-						#DIV/0!
						-						-30%
et Profit / (Loss)	(5,406)	(4,622)	(784)	(3,310)	(2,096)	17%	(8,121)	(11,597)	3,476	(9,482)	1,361	-30%
	•	•	•	•	•	#DIV / 01	•	•	•	•	•	#DN//01
						-						#DIV/0!
	30	1,500 (1,500)	(1,470)	0	30	-98%	899	1,620		120	779	-44% -44%
t Drofit / (Loss)		11.5001	1,470	U	(30)	-98%	(899)	(1,620)	721	(120)	(779)	-44%
et Profit / (Loss)	(30)	(_))										
	t Profit / (Loss) t Profit / (Loss)	0 0 0 0 0 0 0 14,255 1,031 t Profit / (Loss) 14,255 1,031 (15,286) 0 0 5,406 t Profit / (Loss) 0 0 0 5,406 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 14,255 8,958 5,297 1,031 8,250 (7,219) t Profit / (Loss) (15,286) (17,208) 1,922 0 0 0 0 0 5,406 4,622 784 t Profit / (Loss) (5,406) (4,622) (784) 0 0 0 0	t Profit / (Loss) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	t Profit / (Loss) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	$t \operatorname{Profit} / (\operatorname{Loss}) = \begin{array}{ccccccccccccccccccccccccccccccccccc$	$\frac{0}{0} \begin{array}{c} 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 14,255 & 8,958 & 5,297 & 6,541 & 7,714 & 59\% & 35,426 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 \\ 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! 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& 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 \\ $	0 0	$\frac{0}{0} \begin{array}{c} 0 & 0 & 0 & 0 & 0 & 0 & \#DiV/0! \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 \\ 14,255 8,958 5,297 6,541 & 7,714 & 59\% & 35,426 & 32,790 & 2,636 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) \\ 1,031 & 8,250 & (7,219) & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & 0 & \#DIV/0! & 0 & 0 & 0 \\ 0 & 0$	$t \operatorname{Profit} / (\operatorname{Loss}) = \begin{pmatrix} 0 & 0 & 0 & 0 & 0 & 0 & \#DiV/0! \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 & 0 \\ 14,255 & 8,958 & 5,297 & 6,541 & 7,714 & 59\% & 35,426 & 32,790 & 2,636 & 24,672 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) & 905 \\ 1,031 & 8,250 & (7,219) & 0 & 1,031 & -88\% & 1,322 & 20,300 & (18,978) & 905 \\ t \operatorname{Profit} / (\operatorname{Loss}) & (15,286) & (17,208) & 1,922 & (6,541) & (8,745) & -11\% & (36,748) & (53,090) & 16,342 & (25,577) \\ t \operatorname{Profit} / (\operatorname{Loss}) & (5,406 & 4,622 & 784 & 3,310 & 2,096 & 17\% & 8,121 & 11,597 & (3,476) & 9,482 \\ t \operatorname{Profit} / (\operatorname{Loss}) & (5,406) & (4,622) & (784) & (3,310) & (2,096) & 17\% & (8,121) & (11,597) & 3,476 & (9,482) \\ 0 & 0 & 0 & 0 & 0 & 0 & \#DiV/0! & 0 & 0 & 0 & 0 \\ \end{array}$	$\frac{0}{0} \begin{array}{c} 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 $

Siasconset													
May, 2021		Мо	nth To Date						Ye	ar To Date			
Golf Shop	Actual	Budget	Variance	Prior Year	Variance	Variance %		Actual	Budget	Variance	Prior Year	Variance	Variance %
		0							0				
Revenue													
Play Cards	2,000	7,500	(5,500)	8,400	(6,400)	-73%	1	2,000	7,500	(5,500)	8,400	(6,400)	-73%
Annual Pass	30,700	18,000	12,700	18,800	11,900	71%	2	30,700	18,000	12,700	18,800	11,900	71%
Resident Discount Cards	0	0	0	0	0	#DIV/0!	3	0	0	0	0	0	#DIV/0!
Handicap (Non-Members)	0	0	0	0	0	#DIV/0!	4	0	0	0	0	0	#DIV/0!
Greens Fees	5,040	5,500	(460)	4,990	50	-8%	5	5,040	5,500	(460)	4,990	50	-8%
Cart Fees	0	0	0	0	0	#DIV/0!	6	0	0	0	0	0	#DIV/0!
Golf Club Repair	0	0	0	0	0	#DIV/0!	7	0	0	0	0	0	#DIV/0!
Range Ball Sales	0	0	0	0	0	#DIV/0!	8	0	0	0	0	0	#DIV/0!
Club Rental Sets	280	240	40	0	280	17%	9	280	240	40	0	280	17%
Walking Trolley Rental	59	200	(141)	158	(99)	-70%	10	59	200	(141)	158	(99)	-70%
Club/Cart Storage	0	0	0	0	0	#DIV/0!	11	0	0	0	0	0	#DIV/0!
Lessons	0	0	0	0	0	#DIV/0!	12	0	0	0	0	0	#DIV/0!
Golf Clinics	0	0	0	0	0	#DIV/0!	13	0	0	0	0	0	#DIV/0!
Tournaments	0	0	0	0	0	#DIV/0!	14	0	0	0	0	0	#DIV/0!
Merchandise	2,332	1,300	1,032	1,054	1,279	79%	15	2,332	1,300	1,032	1,054	1,279	79%
Over/Under	(21)	0	(21)	0	(21)	#DIV/0!		(21)	0	(21)	0	(21)	#DIV/0!
Total Revenue	40,391	32,740	7,651	33,402	6,989	23%		40,391	32,740	7,651	33,402	6,989	23%
Cost of Goods Sold													
Golf Shop	1,239	1,200	39	1,092	147	3%	16	(285)	1,200	(1,485)	1,092	(1,376)	-124%
Member 10% Shop Discounts	0	0	0	0	0	#DIV/0!	17	0	0	0	0	0	#DIV/0!
Total Cost of Sales	1,239	1,200	39	1,092	147	3%		(285)	1,200	(1,485)	1,092	(1,376)	-124%
Gross Profit	39,151	31,540	7,611	32,310	6,842	24%		40,675	31,540	9,135	32,310	8,365	29%
Payroll Expense		2 200	2 4 0 5			CO 2(40		2 200	2 4 0 5	4 536	2.040	600/
Golf Shop Manager	5,385	3,200	2,185	1,344	4,041	68%	18	5,385	3,200	2,185	1,536	3,848	68%
Shop Clerks Gross	489	4,200	(3,711)	1,378	(890)	-88%	19	489	4,200	(3,711)	1,378	(890)	-88%
Total Payroll	5,873	7,400	(1,527)	2,722	3,151	-21%		5,873	7,400	(1,527)	2,915	2,959	-21%
Operating Exponence													
Operating Expenses Dues and Subscriptions	0	0	0	0	0	#DIV/0!	20	0	100	(100)	0	0	-100%
Club Car/Golf Car Lease	0	0	0	0	0	#DIV/0!	20	0	100	(100)	0	0	#DIV/0!
Tees, Markers, Etc.	1,138	0	Ū	0	1,138	#DIV/0!	22	1,138	0	1,138	0	1,138	#DIV/0!
Score Cards	1,138	0	0	0	1,138	#DIV/0!	23	0	0	1,138	0	1,138	#DIV/0!
Uniforms / Clothing Allowance	338	0	338	0	338	#DIV/0!	23	338	0	338	0	338	#DIV/0!
Shipping (ups/fedex)	0	ő	0	0	0	#DIV/0!	25	0	0 0	0	0	0	#DIV/0!
Office/Shop Supplies	0	ů 0	0 0	0	0	#DIV/0!	26	0	0	0	0	0	#DIV/0!
Golf Course Water Supplies	0	0	0 0	0	0	#DIV/0!	27	0	0	0	0	0	#DIV/0!
Damaged Goods/Outdated Merchandise	0	ő	ő	0	0	#DIV/0!	28	0	0 0	ů 0	0	0	#DIV/0!
Rental Clubs	2,148	2,500	(352)	0	2,148	-14%	29	2,148	2,500	(352)	0	2,148	-14%
Supplies	_,_ !0	_,	0	0	0	#DIV/0!	30	0	_,	0	0	0	#DIV/0!
Total Operating Expenses	3,624	2,500	(13)	0	3,624	45%		3,624	2,600	1,024	0	3,624	39%
Income/(Loss) from Operations	29,654	21,640	9,152	29,588	66	37%		31,178	21,540	9,638	29,395	1,783	45%

Siasconset													
May, 2021		Мо	nth To Date						Ye	ar To Date			
Food & Beverage	Actual	Budget	Variance	Prior Year	Variance	Variance %		Actual	Budget	Variance	Prior Year	Variance	Variance %
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Dudget	- an an oc		- unanec				Suger	, and the			
Revenue													
Food Sales	8	150	(142)	6	3	-94%	31	8	150	(142)	6	3	-94%
Bar Sales	448	700	(252)	317	131	-36%	32	448	700	(252)	317	131	-36%
Clubhouse Usage Fees (Rental)	0	0	0	0	0	#DIV/0!	33	0	0	0	0	0	#DIV/0!
Over/Under	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Total Revenue	456	850	(394)	322	134	-46%		456	850	(394)	322	134	-46%
Cost of Goods Sold		500	(500)			1000/	24	0	500	(500)	•		100%
Food	0	500 0	(500) 0	0	0	-100% #DIV/0!	34 35	0	500 0	(500) 0	0 0	0	-100% #DIV/0!
Beer Wine	0	0	0	0	0	#DIV/0!	36	0	0	0	0	0	#DIV/0!
Bar Paper/Supply Cost	0	0	0	0	0	#DIV/0!	30	0	0	0	0	0	#DIV/0!
Non- Alcoholic Beverage	85	0	85	ő	85	#DIV/0!	38	85	0	85	0	85	#DIV/0!
Bar Snacks	0	0	0	0	0	#DIV/0!	39	0	0	0	0	0	#DIV/0!
Liguor	0	0	0	0	0	#DIV/0!	40	0	0	0	0	0	#DIV/0!
Member Food 10% Discount	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Total Cost of Sales	85	500	(415)	0	85	-83%		85	500	(415)	0	85	-83%
Gross Profit	371	350	21	322	49	6%		371	350	21	322	49	6%
Payroll Expense		-									_	-	
Food & Beverage Manager	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Restaurant Manager Chef Gross	0	0	0 0	0	0	#DIV/0! #DIV/0!		0	0	0 0	0 0	0	#DIV/0!
Payroll Bar/Wait Staff	0 589	1000	-411	0	589	#DIV/0! -41%	41	589	1,000	(411)	0	589	#DIV/0! -41%
Cook Gross	585 0	1000	-411	0	0	#DIV/0!	41	0	1,000	(411)	0	0	+41% #DIV/0!
Kitchen Staff/Dishwashers Gross	ő	o	0	o	0	#DIV/0!		ő	0	0	0	0	#DIV/0!
Clubhouse Cleaning Labor	0	0 0	0	ů O	0	#DIV/0!		ő	0	0	0	0 0	#DIV/0!
Total Payroll	589	1,000	(411)	0	589	-41%		589	1,000	(411)	0	589	-41%
		,											
Operating Expenses													
Dues and Subscriptions	0	0	0	0	0	#DIV/0!	42	0	0	0	0	0	#DIV/0!
Uniforms / Clothing Allowance	0	0	0	0	0	#DIV/0!	43	0	0	0	0	0	#DIV/0!
Clubhouse Floor Supplies	0	100	(100)	0	0	-100%	44	0	100	(100)	0	0	-100%
Clubhouse Cleaning & Supplies	0	0	0	0	0	#DIV/0!	45	0	0	0	0	0	#DIV/0!
Total Operating Expenses	0	100	(100)	0	0	-100%		0	100	(100)	0	0	-100%
Income/(Loss) from Operations	(218)	(750)	532	322	(540)	-71%		(218)	(750)	532	322	(540)	-71%
incomer (Loss) from Operations	(218)	(750)	532	322	(540)	-/1%		(210)	(750)	532	322	(540)	-/170

May, 2021		Mo	nth To Date				YearTo Date						
Membership	Actual	Budget	Variance	Prior Year	Variance	Variance %		Actual	Budget	Variance	Prior Year	Variance	Variance %
Revenue													
Initiation Fees	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Member Dues	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Member Finance Charges	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Total Revenue	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Operating Expenses													
Capital Fund from Init. Fees	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Member Relations	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Total Operating Expenses	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Income/(Loss) from Operations	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!

Siasconset													
May, 2021		Мо	nth To Date						Ye	ar To Date			
Grounds	Actual	Budget	Variance	Prior Year	Variance	Variance %		Actual	Budget	Variance	Prior Year	Variance	Variance %
Cioundo	Actual	Dudget	vanance	The real	Vanance	variance /		Accuui	Dudget	Variance		Variance	valiance //
Payroll Expense													
Golf Course Superintendent Gross	2,473	2,500	(27)	2,129	343	-1%	46	12,418	12,500	(82)	11,332	1,085	-1%
Assistant Superintendent	1,442	1,458	(16)	1,277	165	-1%	47	7,335	7,290	45	6,799	536	1%
Asst. Superintendent #2	2,571	0	2,571	0	2,571	#DIV/0!	48	4,800	6,000	(1,200)	3,143	1,657	-20%
Mechanic Gross	0	0	0	0	0	#DIV/0!	49	0	0	0	0	0	#DIV/0!
Hourly Labor Gross	0	0	0	0	0	#DIV/0!	50	0	0	0	0	0	#DIV/0!
Seasonal Labor	7,769	5,000	2,769	3,134	4,635	55%	51	10,873	7,000	3,873	3,397	7,476	55%
Total Payroll	14,255	8,958	5,297	6,541	7,714	59%		35,426	32,790	2,636	24,672	10,754	8%
Operating Expenses													
Water	0	0	0	0	0	#DIV/0!	52	0	0	0	0	0	#DIV/0!
Golf Course Supplies	0	500	(500)	0	0	-100%	53	0	1,500	(1,500)	852	(852)	-100%
Fertilizer	0	500	(500)	0	0	-100%	54	0	500	(500)	0	0	-100%
Chemicals/Weed Control	0	0	0	0	0	#DIV/0!	55	0	0	0	0	0	#DIV/0!
Surfactants	0	0	0	0	0	#DIV/0!	56	0	9,500	(9,500)	0	0	-100%
Tools	0	500	(500)	0	0	-100%	57	0	500	(500)	0	0	-100%
Shop Supplies	0	250	(250)	0	0	-100%	58	0	250	(250)	0	0	-100%
Electric - Pump House & Irigation	0	0	0	0	0	#DIV/0!	59	0	0	0	0	0	#DIV/0!
Electric - Maintenance Building	0	0	0	0	0	#DIV/0!	60	(110)	50	(160)	53	(163)	-319%
Raw Materials & Topdressing	0	2,500	(2,500)	0	0	-100%	61	0	2,500	(2,500)	0	0	-100%
Seed	0	0	0	0	0	#DIV/0!	62	0	500	(500)	0	0	-100%
Gas, Oil & Diesel	0	0	0	0	0	#DIV/0!	63	0	0	0	0	0	#DIV/0!
Debris Disposal Removal	0	0	0	0	0	#DIV/0!	64	0	0	0	0	0	#DIV/0!
Golf Course Repairs & Main	0	0	0	0	0	#DIV/0!	65	0	0	0	0	0	#DIV/0!
Equipment - Repairs & Main	0	0	0	0	0	#DIV/0!	66	401	0	401	0	401	#DIV/0!
Irrigation - Repair & Main	1,031	1,000	31	0	1,031	3%	67	1,031	1,000	31	0	1,031	3%
Roads / Fences - Repair & Main	0	0	0	0	0	#DIV/0!	68	0	0	0	0	0	#DIV/0!
Contract Services	0	0	0	0	0	#DIV/0!	69	0	0	0	0	0	#DIV/0!
Small Equipment Rental	0	1,000	(1,000)	0	0	-100%	70	0	1,000	(1,000)	0	0	-100%
Consultants	0	0	0	0	0	#DIV/0!	71	0	0	0	0	0	#DIV/0!
Uniforms	0	0	0	0	0	#DIV/0!	72	0	0	0	0	0	#DIV/0!
Freight	0	1,000	(1,000)	0	0	-100%	73	0	1,000	(1,000)	0	0	-100%
Clubhouse Grounds	0	1,000	(1,000)	0	0	-100%	74	0	2,000	(2,000)	0	0	-100%
Total Operating Expenses	1,031	8,250	(7,219)	0	1,031	-88%		1,322	20,300	(18,978)	905	418	-93%
Income/(Loss) from Operations	(15,286)	(17,208)	1,922	(6,541)	(8,745)	-11%		(36,748)	(53,090)	16,342	(25,577)	(11,172)	-31%
	())	(_,	(0,0)	(0)0)	_1/0		(00),	(00,000)	_0,0	(,)	(,)	/0

Siasconset													
May, 2021		Мо	nth To Date						Ye	ar To Date			
Maintenance	Actual	Budget	Variance	Prior Year	Variance	Variance %		Actual	Budget	Variance	Prior Year	Variance	Variance %
Operating Expenses													
Clubhouse Repair & Maintenance	0	500	(500)	0	0	-100%	75	0	500	(500)	0	0	-100%
Golf Course Building Repair & Maint	0	0	0	0	0	#DIV/0!	76	0	0	0	0	0	#DIV/0!
Golf Course Building HVAC R&M	0	0	0	0	0	#DIV/0!	77	0	0	0	0	0	#DIV/0!
Clubhouse HVAC R&M	0	0	0	0	0	#DIV/0!	78	0	0	0	0	0	#DIV/0!
Clubhouse Electrical R&M	0	0	0	0	0	#DIV/0!	79	0	0	0	0	0	#DIV/0!
Golf Course Building Electrical R&M	0	0	0	0	0	#DIV/0!	80	0	0	0	0	0	#DIV/0!
Clubhouse Plumbing R&M	30	1,000	(970)	0	30	-97%	81	30	1,000	(970)	0	30	-97%
Oakson Septic System	0	0	0	0	0	#DIV/0!	82	0	0	0	0	0	#DIV/0!
Golf Course Building Plumbing R&M	0	0	0	0	0	#DIV/0!	83	0	0	0	0	0	#DIV/0!
Alarm System/Activity	0	0	0	0	0	#DIV/0!	84	869	120	749	120	749	624%
Refrigeration	0	0	0	0	0	#DIV/0!	85	0	0	0	0	0	#DIV/0!
Miscellaneous	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Total Operating Expenses	30	1,500	(1,470)	0	30	-98%		899	1,620	(721)	120	779	-44%
Income/(Loss) from Operations	(30)	(1,500)	1,470	0	(30)	-98%		(899)	(1,620)	0	(120)	(779)	-44%

Siasconset													
May, 2021						Ye	ar To Date						
General & Administrative	Actual	Budget	Variance	Prior Year	Variance	Variance %		Actual	Budget	Variance	Prior Year	Variance	Variance %
		-							-				
Revenue			_						_	_			
Other Income	0	0	0	0	0	#DIV/0!	86	0	0	0	0	0	#DIV/0!
Interest Income	0	0	0	0	0	#DIV/0!	87	0	0	0	0	0	#DIV/0!
Winter Memberships	0	0	0	0 0	0 0	#DIV/0! #DIV/0!	88 89	0	0	0	0 0	0	#DIV/0! #DIV/0!
House Rental Income	0	0	0	0	0	#DIV/0! #DIV/0!	89	0	0	0	0	0	#DIV/0!
Total Revenue	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
rotarnevenue	v	0	Ū	Ū	Ū	#51070:		Ū	Ŭ	0	Ū	Ū	#21070:
Payroll Expense													#DIV/0!
Management Payment	0	0	0	0	0	#DIV/0!	90	0	0	0	0	0	#DIV/0!
Total Payroll	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Operating Expenses													
Office Supplies	380	0	380	0	380	#DIV/0!	91	380	0	380	0	380	#DIV/0!
Bank & Finance Charges	0	0	0	0	0	#DIV/0!	92	0	0	0	0	0	#DIV/0!
Credit Card Merchant Services	35	124	(89)	24	11	-71%	93	140	220	(80)	221	(80)	-36%
Dues and Subscriptions	0	0	0	0	0	#DIV/0!	94	0	0	0	0	0	#DIV/0!
Travel and Education	0	0	0	0	0	#DIV/0!	95	0	0	0	0	0	#DIV/0!
POS Support/Computer Support	397	0	397	0	397	#DIV/0!	96	397	250	147	0	397	59%
Legal Fees	0	100	(100)	0	0	-100%	97	0	100	(100)	0	0	-100%
Professional Accounting	0	0	0	0	0	#DIV/0!	98	0	0	0	0	0	#DIV/0!
Cell Phones	0	0 275	0 137	0 282	0 130	#DIV/0!	99 100	0	0 875	0 800	0 871	0 804	#DIV/0! 91%
Payroll Service Trash Removal	412 0	2/5	137	282	130	50% #DIV/0!	100	1,675 60	8/5	60	399	(339)	#DIV/0!
License & Fees	1,650	1,650	0	75	1,575	#DIV/0! 0%	101	1,780	1,650	130	130	1,650	#DIV/0! 8%
Electricity	1,050	1,000	(1,000)	1,969	(1,969)	-100%	102	35	6,137	(6,102)	5,979	(5,944)	-99%
Telephone	0	0	(1,000)	1,505	0	#DIV/0!	104	0	0	0	0	0	#DIV/0!
Water	44	35	9	35	9	26%	105	52	175	(123)	175	(123)	-70%
Cable TV & Internet	190	188	2	190	0	1%	106	1,303	940	363	972	331	39%
Web Site	0	0	0	0	0	#DIV/0!	107	0	0	0	0	0	#DIV/0!
EPLI Insurance	0	0	0	0	0	#DIV/0!	108	0	0	0	0	0	#DIV/0!
Insurance - Property/Liability	0	0	0	0	0	#DIV/0!	109	0	0	0	0	0	#DIV/0!
Insurance - Workers Comp	0	0	0	0	0	#DIV/0!	110	0	0	0	0	0	#DIV/0!
Retirement Plan	0	0	0	0	0	#DIV/0!	111	0	0	0	0	0	#DIV/0!
Payroll Taxes - Mgmnt. & Empl. Exp.	2,298	750	1,548	735	1,563	206%	112	2,298	750	1,548	735	1,563	206%
Clubhouse cleaning labor	0	500	(500)	0	0	-100%	113	0	500	(500)	0	0	-100%
Interest Expense	0	0	0	0	0	#DIV/0!	114	0	0	0	0	0	#DIV/0!
Suspense	0	0	0	0	0	#DIV/0!	115	0	0	0	0	0	#DIV/0!
Total Operating Expenses	5,406	4,622	784	3,310	2,096	17%		8,121	11,597	(3,476)	9,482	(1,361)	-30%
Income/(Loss) from Operations	(5,406)	(4,622)	(784)	(3,310)	(2,096)	17%		(8,121)	(11,597)	3,476	(9,482)	1,361	-30%
Depreciation Expense	0	0	0	0	0	#DIV/0!		-	-	0	-	0	#DIV/0!
Income/(Loss) After Depreciation	(5,406)	(4,622)	(784)	(3,310)	(2,096)	17%		(8,121)	(11,597)	3,476	(9,482)	1,361	-30%

SGC May Variance Report

Variance						
Code		Month Actual	Budget	Difference	% Variance	Justification
	GOLF SHOP					
	Revenue					
1	Play Cards	2,000	7,500	(5,500)	-73%	Rain on opening weekend
2 3	Annual Pass Resident Discount Cards	30,700 0	18,000 0	12,700 0	71% 0%	People came to purchase before playing
4	Handicap (Non-Members)	0	0	0	0%	
5	Greens Fees	5,040	5,500	(460)	-8%	Pretty close considering the WX
6	Cart Fees	0	0	0	0%	
7	Golf Club Repair	0	0	0	0%	
8	Range Ball Sales	0	0	0	0%	
9	Club Rental Sets	280	240	40	17%	
10	Walking Trolley Rental	59	200	(141)	-71%	Rain on opening weekend
11	Club/Cart Storage	0	0	0	0%	
12	Lessons	0	0	0	0%	
13	Golf Clinics	0	0	0	0%	
14 15	Tournaments Merchandise	0 2,332	0 1,300	0 1,032	0% 79%	Very good people that purchased Annual Passes made purchases
15	Werchandise	2,332	1,300	1,032	13/8	
	Cost of Goods Sold					
16	Golf Shop	1,239	1,200	39	3%	
17	Member 10% Shop Discounts	0	0	0	0%	_
	Payroll Expense					
18	Golf Shop Manager	5,385	3,200	2,185	68%	Mike started work on May 1 getting shop ready
19	Shop Clerks Gross	489	4,200	(3,711)	-88%	the stated for on they a getting stop ready
			.,	(=)-=-)		-
	Operating Expenses					
20	Dues and Subscriptions	0	0	0	0%	
21	Club Car/Golf Car Lease	0	0	0	0%	
22	Tees, Markers, Etc.	1,138	0	1,138	#DIV/0!	
23	Score Cards	0	0	0	0%	Che (f all inte
24 25	Uniforms / Clothing Allowance Shipping (ups/fedex)	338 0	0 0	338 0	#DIV/0! 0%	Staff shirts
26	Office/Shop Supplies	0	0	0	0%	
27	Golf Course Water Supplies	0	0	0	0%	
28	Damaged Goods/Outdated Merchandise	0	0	0	0%	
29	Rental Clubs	2,148	2,500	(352)	-14%	
30	Supplies	0	0	0	0%	_
	FOOD & BEVERAGE Revenue					
31	Food Sales	8	150	(142)	-95%	WX
32	Bar Sales	448	700	(252)	-36%	WX
33	Clubhouse Usage Fees (Rental)	0	0	(232)	0%	
00	endenedee eouge i ees (iterital)			0	•/•	-
	Cost of Goods Sold					
34	Food	0	500	(500)	-100%	
35	Beer	0	0	0	0%	
36	Wine	0	0	0	0%	
37 38	Bar Paper/Supply Cost	0 85	0 0	0 85	0% #DIV/0!	Pottlad water
30 39	Non- Alcoholic Beverage Bar Snacks	0	0	0	#DIV/0! 0%	Bottled water
40	Liquor	0	0	0	0%	
				-	•/-	-
	Payroll Expense					
41	Payroll Bar/Wait Staff	589	1000	-411	-41%	_
	Operating Expenses				•••	
42	Dues and Subscriptions	0			0%	
43 44	Uniforms / Clothing Allowance Clubhouse Floor Supplies	0			0% 0%	
44 45	Clubhouse Cleaning & Supplies	0	0	0	0%	
45	clubriouse cleaning & supplies	0	0	0	0/0	-
	GROUNDS					
	Payroll Expense					
46	Golf Course Superintendent Gross	2,473	2,500	(27)	-1%	
47	Assistant Superintendent	1,442	1,458	(16)	-1%	
48	Asst. Superintendent #2	0	0	0	0%	
49 50	Mechanic Gross Hourly Labor Gross	0	0 0	0 0	0% 0%	
50 51	Seasonal Labor	7,769	5,000	2,769	0% 55%	Fewer employees
51		,,,03	3,000	2,703	55/0	
	Operating Expenses					
52	Water	0	0	0	0%	
53	Golf Course Supplies	0	500	(500)	-100%	
54	Fertilizer	0	500	(500)	-100%	

	Chamicals (Maad Cantual	0	0	0	00/
55 56	Chemicals/Weed Control Surfactants	0	0	0	0% 0%
57	Tools	0	0	0	0%
		e e	-	-	
58	Shop Supplies	0	0	0	0%
59	Electric - Pump House & Irigation	0	0	0	0%
60	Electric - Maintenance Building	0	0	0	0%
61	Raw Materials & Topdressing	0	0	0	0%
62	Seed	0	0	0	0%
63	Gas, Oil & Diesel	0	0	0	0%
64	Debris Disposal Removal	0	0	0	0%
65	Golf Course Repairs & Main	0	0	0	0%
66	Equipment - Repairs & Main	0	0	0	0%
67	Irrigation - Repair & Main	1,031	1,000	31	3%
68	Roads / Fences - Repair & Main	0	0	0	0%
69	Contract Services	0	0	0	0%
70	Small Equipment Rental	0	0	0	0%
71	Consultants	0	0	0	0%
72	Uniforms	0	0	0	0%
73	Freight	0	0	0	0%
74	Clubhouse Grounds	0	0	0	0%

MAINTENANCE

	Operating Expenses					
75	Clubhouse Repair & Maintenance	0	0	0	0%	
76	Golf Course Building Repair & Maint	0	0	0	0%	
77	Golf Course Building HVAC R&M	0	0	0	0%	
78	Clubhouse HVAC R&M	0	0	0	0%	
79	Clubhouse Electrical R&M	0	0	0	0%	
80	Golf Course Building Electrical R&M	0	0	0	0%	
81	Clubhouse Plumbing R&M	30	1,000	(970)	-97%	
82	Oakson Septic System	0	0	0	0%	
83	Golf Course Building Plumbing R&M	0	0	0	0%	
84	Alarm System/Activity	0	0	0	0%	
85	Refrigeration	0	0	0	0%	_
	GENERAL & ADMINISTRATIVE					
	Revenue					
86	Other Income	0	0	0	0%	
87	Interest Income	0	0	0	0%	
88	Winter Memberships	0	0	0	0%	
89	House Rental Income	0	0	0	0%	
	Descuell Francesco					
	Payroll Expense					
90	Management Payment	0	0	0	0%	_
	Operating Expenses					
91	Office Supplies	380	0	380	#DIV/0!	
92	Bank & Finance Charges	0	0	0	0%	
93	Credit Card Merchant Services	35	124	(89)	-72%	more sales
94	Dues and Subscriptions	0	0	0	0%	
95	Travel and Education	0	0	0	0%	
96	POS Support/Computer Support	397	0	397	#DIV/0!	
97	Legal Fees	0	100	(100)	-100%	
98	Professional Accounting	0	0	0	0%	Y
99	Cell Phones	0	0	0	0%	
100	Payroll Service	412	275	137	50%	More employees
101	Trash Removal	0	0	0	0%	
102	License & Fees	1,650	1,650	0	0%	
103	Electricity	0	1,000	(1,000)	-100%	
104	Telephone	0	0	0	0%	
105	Water	44	35	9	26%	
106	Cable TV & Internet	190	188	2	1%	
100	Web Site	0	0	0	0%	
107	EPLI Insurance	0	0	0	0%	
100	Insurance - Property/Liability	0	0	0	0%	
109	Insurance - Workers Comp	0	0	0	0%	
110	Retirement Plan	0	0	0	0%	
112	Payroll Taxes - Mgmnt. & Empl. Exp.	2,298	750	1,548	206%	
113	Clubhouse cleaning labor	0	500 0	(500) 0	-100%	
114	Interest Expense				0%	
115	Suspense	0	0	0	0%	

Miacomet		
Balance Sheet		
May 2021		
Golf Cart Storage	\$27,677.56	\$27,677.56
Golf Course Renov 2	\$3,548,414.31	3,548,414.31
House Renovations	\$11,009.00	\$11,009.00
Land Improvements	2,924,115.00	2,924,115.00
Leasehold Improvements	\$4,208,960.77	\$4,111,260.76
Surveillance System	\$17,682.52	\$12,882.52
Vehicle & Dump Trailer	\$13,123.76	\$13,123.76
Unspecified- (Equipment)	\$160,913.00	\$165,827.96
Kitchen Equipment	\$29,299.55	\$29,299.55
Phone System	\$4,803.36	\$4,803.36
Dormitory	2,300,995.78	\$1,380,587.27
Total Fixed Assets	\$18,096,051.96	\$16,758,540.78
Total Fixed Assets	\$18,096,051.96	\$16,758,540.78
Total Assets	\$19,086,380.87	\$17,458,690.68

Miacomet

Balance Sheet May 2021

Liabilities and Equity

1	Current YTD	Prior YTD
Accounts Payable	\$52,260.86	(\$5,766.75)
Total Accounts Payable	\$52,260.86	(\$5,766.75)
Total Accounts Payable	\$52,260.86	(\$5,766.75)
Lease payable TCF 008-0717174-300	\$0.00	\$23,418.95
MA Sales Tax Payables Golf	\$5,190.33	\$1,668.15
MA Meals Tax Payable	\$9,711.18	\$11,809.81
Lease payable TCF - 008-0717174-301	73,528.41	\$120,819.68
Clubhouse Payment	(\$98,723.75)	(\$38,529.46)
Total Accounts Payable	(\$10,293.83)	\$119,187.13
Accrued Payroll & Related Expenses	\$126,193.25	71,356.49
Employee Bonus Fund	200.00	\$48.63
Total Payroll	\$126,393.25	\$71,405.12
Chit CR Book (Tourn. Gift Cert.)	\$400.00	\$0.00
Gift Certificate Issued	\$54,919.54	\$42,810.74
Total Gift Certificate	\$55,319.54	\$42,810.74
Deferred Revenue	\$31,670.00	(\$10,998.60)
Total Deferred Revenue	\$31,670.00	(\$10,998.60)
Gratuity Liability Bar	\$960.51	\$3.61
Total Gratuity	\$960.51	\$3.61
Accrued Payables	\$0.00	\$0.00
Total Accured Payables	\$0.00	\$0.00
Land Bank Advance on Operations	20,090,137.37	18,668,583.51
NLB – ST Advances	\$0.00	\$0.00
Total Other Funds	\$20,090,137.37	\$18,668,583.51
Note Payable- Nantucket Land Bank	\$4,329,733.00	\$4,329,733.00
Total Note Payable	\$4,329,733.00	\$4,329,733.00
Total Current Liabilities	\$24,623,919.84	\$23,220,724.51
Total Liabilities	\$24,676,180.70	\$23,214,957.76
Retained Earnings	(\$7,266,858.24)	(\$6,314,590.10)
Total Retained Earnings	(\$7,266,858.24)	(\$6,314,590.10)
NLB Equity Contribution	\$1,271,067.30	\$69,396.39
Total NLB Equity Contribution	1,271,067.30	\$69,396.39
Total Current Year P&L	\$405,991.11	\$488,926.63
Total Equity	(\$5,589,799.83)	(\$5,756,267.08)
Total Liabilities and Equity	\$19,086,380.87	17,458,690.68

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May, 2021		Mo	nth To Date					Ye	earTo Date			
Summary	Actual	Budget	Variance	Prior Year	Variance	Variance %	Actual	Budget	Variance	Prior Year	Variance	Variance %
Rounds	2,738	3,000	(262)	1,501	1,237	-9%	4,525	3,900	398	2,067	2,458	16%
Covers	2,669	1,300	1,369	0	2,669	105%	8,789	5,000	3,789	3,572	5,217	76%
Revenue												
Golf Shop Revenue	296,473	145,352	151,121	97,160	199,314	104%	410,852	256,245	154,607	134,994	275,858	60%
Food & Beverage	139,568	73,000	66,568	4,153	135,415	91%	431,832	274,000	157,832	92,262	339,571	58%
Initiation Fees	10,800	0	10,800	14,400	(3,600)	#DIV/0!	64,800	63,000	1,800	36,000	28,800	3%
Membership Dues	8,059	0	8,059	(13,196)	21,255	#DIV/0!	1,351,512	1,468,810	(117,298)	1,394,154	(42,642)	-8%
Member Finance Charges	580	0	580	(168)	749	#DIV/0!	2,124	4,700	(2,576)	5,631	(3,508)	-55%
Miscellaneous	11,950	7,000	4,950	5,521	6,429	71%	39,150	27,500	11,650	25,053	14,097	42%
Total Revenue	467,431	225,352	242,079	107,870	359,561	107%	2,300,270	2,094,255	206,015	1,688,094	612,175	10%
Cost of Goods Sold												
Golf Shop	37,734	12,000	25,734	3,804	33,930	214%	43,169	33,425	9,744	4,797	38,373	29%
Food & Beverage	51,970	21,000	30,970	2,347	49,623	147%	164,779	84,500	80,279	44,211	120,568	95%
Total Cost of Goods Sold	89,704	33,000	56,704	6,151	83,553	172%	207,948	117,925	90,023	49,008	158,941	76%
Gross Profit	377,727	192,352	185,375	101,719	276,008	96%	2,092,321	1,976,330	115,991	1,639,086	453,235	6%
Payroll Expense												
Golf Shop	49,451	29,962	19,489	20,778	28,672	65%	121,220	91,810	29,410	63,659	57,561	32%
Food & Beverage	42,576	31,693	10,883	2,257	40,319	34%	194,451	148,465	45,986	88,247	106,204	31%
General & Administrative	28,314	28,044	270	27,547	766	1%	140,854	140,218	636	136,114	4,740	0%
Grounds	103,791	105,791	(2,000)	76,095	27,696	-2%	326,282	315,955	10,327	235,486	90,796	3%
Total Payroll	224,131	195,490	28,641	126,678	97,453	15%	782,807	696,448	86,358	523,506	259,301	12%
Operating Expenses												
Golf Shop	23,487	40,941	(17,454)	35,517	(12,030)	-43%	56,759	61,791	(5,032)	76,972	(20,213)	-8%
Food & Beverage	10,320	9,667	653	4,166	6,154	7%	36,095	38,735	(2,640)	34,022	2,073	-7%
Membership	0	0	0	21,600	(21,600)	#DIV/0!	50,400	63,000	(12,600)	21,600	28,800	-20%
Maintenance	861	4,400	(3,539)	4,968	(4,107)	-80%	14,215	15,000	(785)	9,057	5,159	-5%
General & Administrative	135,619	73,538	62,081	66,803	68,816	84%	583,863	436,374	147,489	404,413	179,450	34%
Grounds	52,226	62,876	(10,650)	17,917	34,309	-17%	133,999	215,703	(81,704)	80,591	53,408	-38%
Total Operating Expenses	222,513	191,422	31,091	150,971	71,542	16%	875,332	830,603	44,729	626,654	248,677	5%
Total Expense	446,644	386,912	59,733	277,649	168,995	15%	1,658,138	1,527,051	131,087	1,150,160	67,160	9%
Income/(Loss) from Operations	(68,918)	(194,560)	125,642	(175,930)	107,012	-65%	434,183	449,279	(15,096)	488,927	(54,744)	-3%
······································	(00,000)	()	,• .=	()	, ~		,	,	(,)		(- 7,)	
Depreciation Expense	0	0	0	0	0	#DIV/0!	0	0	0	0	0	#DIV/0
Net After Depreciation	(68,918)	(194,560)	125,642			-65%			(15,096)			

Miacomet

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May, 2021			Mo	onth To Date	2				Ye	ear To Date			
Departmental Su	ummary	Actual	Budget	Variance	Prior Year	Variance	Variance %	Actual	Budget	Variance	Prior Year	Variance	Variance %
	Rounds	2,738	3,000	(262)	1,501	1,237	<mark>-9%</mark>	4,525	3,900	398	2,067	2,458	16%
	Covers	2,669	1,300	1,369	0	2,669	105%	<mark>8,789</mark>	5,000	3,789	3,572	5,217	76%
Golf Shop													
Revenue		296,473	145,352	151,121	97,160	199,314	104%	410,852	256,245	154,607	134,994	275,858	60%
Cost of Goods Sold		37,734	12,000	25,734	3,804	33,930	214%	43,169	33,425	9,744	4,797	38,373	29%
Payroll Expense		49,451	29,962	19,489	20,778	28,672	65%	121,220	91,810	29,410	63,659	57,561	32%
Operating Expense		23,487	40,941	(17,454)	35,517	(12,030)	-43%	56,759	61,791	(5,032)	76,972	(20,213)	-8% 174%
	Net Profit / (Loss)	185,801	62,449	123,352	37,060	148,741	198%	189,703	69,219	120,484	(10,434)	200,137	1/4%
Food & Beverage													
Revenue		139,568	73,000	66,568	4,153	135,415	91%	431,832	274,000	157,832	92,262	339,571	58%
Cost of Goods Sold		51,970	21,000	30,970	2,347	49,623	147%	164,779	84,500	80,279	44,211	120,568	95%
Payroll Expense		42,576	31,693	10,883	2,257	40,319	34%	194,451	148,465	45,986	88,247	106,204	31%
Operating Expense		10,320	9,667	653	4,166	6,154	7%	36,095	38,735	(2,640)	34,022	2,073	-7%
	Net Profit / (Loss)	34,701	10,640	24,061	(4,618)	39,319	226%	36,508	2,300	34,208	(74,218)	110,726	1487%
Membership													
Dues		8,059	0	8,059	(13,196)	21,255	#DIV/0!	1,351,512	1,468,810	(117,298)	1,394,154	(42,642)	-8%
Initiation Fees		10,800	0	10,800	14,400	(3,600)	#DIV/0!	64,800	63,000	1,800	36,000	28,800	3%
Member Finance Cha	arges	580	0	,	(168)	749	#DIV/0!	2,124	4,700	_,	5,631	(3,508)	-55%
Payroll Expense	0	0	0	0	0	0	#DIV/0!	, 0	0	0	0	0	#DIV/0!
Operating Expense		0	0	0	21,600	(21,600)	#DIV/0!	50,400	63,000	(12,600)	21,600	28,800	-20%
	Net Profit / (Loss)	19,440	0	19,440	(20,564)	40,004	#DIV/0!	1,368,036	1,473,510	(105,474)	1,414,186	(46,150)	-7%
Grounds													
Payroll Expense		103,791	105,791	(2,000)	76,095	27,696	-2%	326,282	315,955	10,327	235,486	90,796	3%
Operating Expense		52,226	62,876	(10,650)	17,917	34,309	-17%	133,999	215,703	(81,704)	80,591	53,408	-38%
	Net Profit / (Loss)	(156,016)	(168,667)	12,651	(94,011)	(62,005)	-8%	(460,281)	(531,658)	71,377	(316,077)	(144,204)	-13%
General & Administra	ativa												
Revenue	ative	11,950	7,000	4,950	5,521	6,429	71%	39,150	27,500	11,650	25,053	14,097	42%
Payroll Expense		28,314	28,044	4,930	27,547	766	1%	140,854	140,218	636	136,114	4,740	42%
Operating Expense		135,619	73,538	62,081	66,803	68,816	84%	583,863	436,374	147,489	404,413	179,450	34%
operating Expense	Net Profit / (Loss)	(151,983)	(94,582)	(57,401)	(88,829)	(63,154)	61%	(685,567)	(549,092)	(136,475)	(515,474)	(170,093)	25%
Maintenance		_	-		-				-	-	-		
Payroll Expense		0	0	0	0	0	#DIV/0!	0	0	0 (705)	0	0 5 150	#DIV/0!
Operating Expense	Net Profit / (Loss)	861 (861)	4,400	(3,539) 3,539	4,968 (4,968)	(4,107) 4,107	-80% -80%	14,215 (14,215)	15,000 (15,000)	(785) 785	9,057 (9,057)	5,159 (5,159)	-5% -5%
		(001)	(1,100)	3,335	(4,503)	-,107	0.570	(14,213)	(13,000)	,,,,	(3,037)	(3,233)	3/0
Income/(Lo	oss) from Operations	(68,918)	(194,560)	125,642	(175,930)	107,012	-65%	434,183	449,279	(15,096)	488,927	(54,744)	-3%
Depreciation Expense	e	0	0	0	0	0	#DIV/0!	0	0	0	0	0	#DIV/0!
Net After Depreciation	on	(68,918)	(194,560)	125,642	(175,930)	107,012	-65%	434,183	449,279	(15,096)	488,927	(54,744)	-3%

Miacomet													
May, 2021		Мо	nth To Date						Ye	ear To Date			
Golf Shop	Actual	Budget	Variance	Prior Year	Variance	Variance %	Variance Code	Actual	Budget	Variance	Prior Year	Variance	Variance %
	Actual	Dudget	Variance	The real	Vanance	variance ,	vanance coue	Actual	Duuget	Vanance	inor rear	Vanance	
Revenue													
Play Cards	0	0	0	0	0	#DIV/0!	1	0	0	0	0	0	#DIV/0!
Winter Membership	750	0	750	0	750	#DIV/0!	2	3,600	0	3,600	0	3,600	#DIV/0!
Resident Discount Cards	10,600	10,000	600	10,000	600	6%	3	10,600	10,000	600	10,000	600	6%
Handicap (Non-Members)	0	140	(140)	140	(140)	-100%	4	210	175	35	175	35	20%
Greens Fees	140,155	68,000	72,155	71,015	69,140	106%	5	168,455	76,700	91,755	75,615	92,840	120%
Cart Fees	38,863	3,000	35,863	8,527	30,336	1195%	6	54,111	5,500	48,611	10,221	43,889	884%
Golf Club Repair	25	150	(125)	113	(88)	-83%	7	217	150	67	113	104	45%
Range Ball Sales	14,224	2,500	11,724	0	14,224	469%	8	24,004	4,710	19,294	781	23,222	410%
Club Rental Sets	5,398	3,500	1,898	0	5,398	54%	9	7,341	4,000	3,341	0	7,341	84%
Walking Trolley Rental	1,751	2,200	(449)	2,189	(438)	-20%	10	2,556	2,200	356	2,217	339	16%
Club/Cart Storage	518	0	518	(1,129)	1,647	#DIV/0!	11	20,612	30,000	(9,388)	20,518	94	-31%
Lessons	14,080	28,000	(13,920)	0	14,080	-50%	12	17,265	28,000	(10,735)	0	17,265	-38%
Golf Clinics	0	6,000	(6,000)	0	0	-100%	13	0	6,000	(6,000)	0	0	-100%
Tournaments	3,200	1,500	1,700	0	3,200	113%	14	3,200	1,500	1,700	0	3,200	113%
Merchandise	66,909	6,000	60,909	6,306	60,604	1015%	15	98,684	15,500	83,184	15,354	83,330	537%
Over/Under	1	0	1	0	1	#DIV/0!		(3)	0	(3)	0	(3)	#DIV/0!
Total Revenue	296,473	130,990	165,483	97,160	199,314	126%		410,852	184,435	226,417	134,994	275,858	123%
Cost of Goods Sold													
Golf Shop	37,297	12,000	25,297	3,804	33,493	211%	16	42,424	33,425	8,999	4,799	37,626	27%
Member 10% Shop Discounts	437	0	437	0	437	#DIV/0!		745	0	745	(2)	747	#DIV/0!
Total Cost of Goods Sold	37,734	12,000	25,734	3,804	33,930	214%		43,169	33,425	9,744	4,797	38,373	29%
Gross Profit	258,739	118,990	139,749	93,356	165,383	117%		367,682	151,010	216,672	130,197	237,485	143%
Payroll Expense													
Golf Lessons	10,180	0	10,180	0	10,180	#DIV/0!	17	13,264	0	13,264	0	13,264	#DIV/0!
Gripping	27	0	27	0	27	#DIV/0!	18	231	0	231	0	231	#DIV/0!
Golf Clinic	0	4,000	(4,000)	0	0	-100%	19	0	4,000	(4,000)	0	0	-100%
Director of Golf Gross	7,578	7,662	(84)	7,601	(24)	-1%	20	37,889	38,310	(421)	37,026	863	-1%
Head Golf Pro	7,571	10,000	(2,429)	7,840	(269)	-24%	21	26,086	26,000	86	7,840	18,246	0%
Golf Professional Subs	2,160	0	2,160	0	2,160	#DIV/0!	22	2,160	0	2,160	0	2,160	#DIV/0!
Golf Shop Manager	0	0	0	0	0	#DIV/0!	23	0	0	0	0	0	#DIV/0!
Outside Service Mgr	0	0	0	0	0	#DIV/0!	24	0	0	0	0	0	#DIV/0!
Shop Clerks Gross	7,478	3,000	4,478	0	7,478	149%	25	21,794	15,000	6,794	10,619	11,175	45%
Outside Services Payroll	14,456	5,300	9,156	5,337	9,119	173%	26	19,796	8,500	11,296	8,173	11,624	133%
Commissions PR Equipment Sales Off	0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
Total Payroll	49,451	29,962	19,489	20,778	28,672	65%		121,220	91,810	29,410	63,659	57,561	32%
Operating Expenses													
Advertising	0	0	0	0	0	#DIV/0!	27	0	0	0	0	0	#DIV/0!
Dues and Subscriptions	700	0	700	500	200	#DIV/0!	28	2,400	3,000	(600)	2,345	55	-20%
Travel and Education	250	0	250	0	250	#DIV/0!	28	385	1,500	(1,115)	1,507	(1,122)	-74%
Club Car/Golf Car Lease	14,041	14,041	(0)	14,041	230	#DIV/0: 0%	30	28,082	14,041	(1,113) 14,041	28,282	(1,122)	-74%
	14,041	14,041	(0)	14,041	Ū	078	30	20,002	14,041	14,041	20,202	(200)	100/6

Visage GPS	5,504	2,700	2,804	2,700	2,804	104%	31	16,564	13,500	3,064	16,220	344	23%
Range Supplies	0	6,000	(6,000)	9,756	(9,756)	-100%	32	2,972	6,000	(3,028)	9,756	(6,784)	-50%
Golf Cart Repairs & Maintenance	0	500	(500)	0	0	-100%	33	57	500	(443)	0	57	-89%
Range Picker Repair & Maintenance	0	300	(300)	0	0	-100%	34	0	300	(300)	0	0	-100%
Range Balls	0	6,000	(6,000)	6,300	(6,300)	-100%	35	0	6,000	(6,000)	6,300	(6,300)	-100%
Tees, Markers, Etc.	337	2,500	(2,163)	0	337	-87%	36	1,012	2,500	(1,488)	0	1,012	-60%
Score Cards	0	0	0	0	0	#DIV/0!	37	0	0	0	0	0	#DIV/0!
Uniforms / Clothing Allowance	165	2,000	(1,835)	0	165	-92%	38	346	2,000	(1,654)	400	(53)	-83%
Bag Tags	69	500	(431)	0	69	-86%	39	69	500	(431)	0	69	-86%
Shipping (ups/fedex)	178	100	78	(63)	241	78%	40	816	150	666	1,699	(884)	444%
Office/Shop Supplies	885	300	585	0	885	195%	41	1,244	300	944	332	912	315%
Cell Phones	0	0	0	0	0	#DIV/0!	42	0	0	0	0	0	#DIV/0!
Handicaps	0	0	0	0	0	#DIV/0!	43	0	0	0	0	0	#DIV/0!
Golf Course Water Supplies	0	1,000	(1,000)	0	0	-100%	44	0	1,500	(1,500)	0	0	-100%
Damaged Goods/Outdated Merchandise	0	0	0	0	0	#DIV/0!	45	0	0	0	0	0	#DIV/0!
Rental Clubs	1,358	0	1,358	0	1,358	#DIV/0!	46	2,812	5,000	(2,188)	4,911	(2,098)	-44%
Golf Clinic Equipment	0	0	0	0	0	#DIV/0!	47	0	0	0	0	0	#DIV/0!
Golf Shop Small Equipment	0	0	0	0	0	#DIV/0!	48	0	0	0	25	(25)	#DIV/0!
Tournament Expenses	0	3,000	(3,000)	2,283	(2,283)	-100%	49	0	3,000	(3,000)	2,283	(2,283)	-100%
Tournament Supplies	0	2,000	(2,000)	0	0	-100%	50	0	2,000	(2,000)	1,763	(1,763)	-100%
Supplies	0	0	0	0	0	#DIV/0!	51	0	0	0	1,149	(1,149)	#DIV/0!
Total Operating Expenses	23,487	40,941	(17,454)	35,517	(12,030)	-43%		56,759	61,791	(5,032)	76,972	(20,213)	-8%
Income/(Loss) from Operations	185,801	48,087	137,714	37,060	148,741	286%		189,703	(2,591)	192,294	(10,434)	200,137	-7422%
income/(2033) nom operations	105,001	40,007	137,714	37,000	140,741	20076		105,705	(2,331)	152,254	(10,737)	200,137	-1422/0

Miacomet													
May, 2021		Mo	nth To Date						Ye	ear To Date			
Food & Beverage	Actual	Budget	Variance	Prior Year	Variance	Variance %	Variance Code	Actual	Budget	Variance	Prior Year	Variance	Variance %
Revenue													
Food Sales	72,037	36,000	36,037	414	71,622	100%	52	241,933	135,000	106,933	45,910	196,023	79%
Bar Sales	67,531	37,000	30,531	3,739	63,792	83%	53	189,899	139,000	50,899	46,365	143,535	37%
Clubhouse Usage Fees (Rental)	0	0	0	0	0	#DIV/0!	54	0	0	0	0	0	#DIV/0!
Over/Under Total Revenue	0 139,568	0 73,000	0 66,568	0 4,153	0 135,415	#DIV/0! 91%		(0) 431,832	0 274,000	(0) 157,832	(14) 92,262	13 339,571	#DIV/0! 58%
Total Revenue	139,568	73,000	00,508	4,153	135,415	91%		431,832	274,000	157,832	92,262	339,571	58%
Cost of Goods Sold													
Food	27,007	10,000	17,007	2,084	24,922	170%	55	102,324	42,000	60,324	29,102	73,222	144%
Beer	3,978	4,000	(22)	0	3,978	-1%	56	14,325	13,500	825	5,873	8,452	6%
Wine	13,135	2,000	11,135	0	13,135	557%	57	22,020	8,000	14,020	5,736	16,284	175%
Bar Paper/Supply Cost	0	0	0	0	0	#DIV/0!	58	0	0	0	0	0	#DIV/0!
Non- Alcoholic Beverage	1,181	1,500	(319)	263	919	-21%	59	4,077	5,500	(1,423)	1,119	2,958	-26%
Bar Snacks	85	500	(415)	0	85	-83%	60	587	2,500	(1,913)	0	587	-77%
Liquor	5,652	3,000	2,652	0	5,652	88%	61	18,588	13,000	5,588	2,381	16,206	43%
Member Food 10% Discount	932	0	932	0	932	#DIV/0!		2,858	0	2,858	0	2,858	#DIV/0!
Total Cost of Goods Sold	51,970	21,000	30,970	2,347	49,623	147%		164,779	84,500	80,279	44,211	120,568	95%
						60 0(
Gross Profit	87,598	52,000	35,598	1,806	85,792	68%		267,053	189,500	77,553	48,051	219,003	41%
Payroll Expense													
Food & Beverage Manager	6032.96	6100	(67)	2607.69	3,425	-1%	62	30,165	30,500	(335)	22,910	7,254	-1%
Restaurant Manager	1577	2760	(1,183)	2007.05	1,577	-43%	63	13,064	13,800	(736)	0	13,064	-5%
Chef Gross	6181	6250	(1,103) (69)	ő	6,181	-43%	64	30,907	31,250	(343)	23,134	7,772	-1%
Payroll Bar/Wait Staff	16098	5000	11,098	-350.25	16,448	222%	65	56,284	21,000	35,284	13,031	43,254	168%
Cook Gross	4533	4583	(50)	0	4,533	-1%	66	22,663	22,915	(252)	20,962	1,702	-1%
Kitchen Staff/Dishwashers Gross	8,154	7,000	1,154	0	8,154	16%	67	41,367	29,000	12,367	8,210	33,158	43%
Total Payroll	42,576	31,693	10,883	2,257	40,319	34%		194,451	148,465	45,986	88,247	106,204	31%
Operating Expenses													
Advertising	0	0	0	0	0	#DIV/0!	68	0	0	0	0	0	#DIV/0!
Dues and Subscriptions	3187.5	50	3,138	0	3,188	6275%	69	3,188	250	2,938	360	2,828	1175%
Travel and Education	1000	0	1,000	0	1,000	#DIV/0!	70	3,000	3,000	0	2,000	1,000	0%
Uniforms / Clothing Allowance	82.29	1500	(1,418)	0	82	-95%	71	2,080	1,500	580	1,526	553	39%
Clubhouse Cleaning Labor	2,861	4,167	(1,306)	2,631	230	-31%	72	13,272	20,835	(7,563)	13,924	(651)	-36%
Clubhouse Floor Supplies China, Glass & Silver	73 0	1200 500	(1,127) (500)	1,018 0	(946) 0	-94% -100%	73 74	1,232	5,400 500	(4,168) 69	5,153	(3,921) (514)	-77% 14%
Kitchen Cleaning & Dishwasher Supplies	236	450	(300) (214)	0	236	-100%	74 75	569 1,204	2,250	(1,046)	1,083 279	(514) 925	-46%
Kitchen Equipment Lease	230	430	(214)	0	250	-48% #DIV/0!	75	1,204	2,250	(1,048)	2/9	925	-46% #DIV/0!
Kitchen Equipment Repair & Maint	0	200	(200)	210	(210)	-100%	70	0	300	(300)	355	(355)	-100%
Bar Repair & Maintenance	0	500	(500)	0	0	-100%	78	0	500	(500)	731	(731)	-100%
Bar Small Equipment	71	500	(429)	0	71	-86%	79	1,487	500	987	3,156	(1,669)	197%
Kitchen Small Equipment	376	0	376	0	376	#DIV/0!	80	3,439	1,000	2,439	1,808	1,631	244%
Clubhouse Small Equipment	0	0	0	308	(308)	#DIV/0!	81	0	0	0	1,715	(1,715)	#DIV/0!
Kitchen Laundry	103	0	103	0	103	#DIV/0!	82	124	150	(26)	491	(366)	-17%
Kitchen Paper & Supplies	1,302	400	902	0	1,302	226%	83	5,323	2,000	3,323	1,349	3,974	166%
Clubhouse Cleaning & Supplies	0	150	(150)	0	0	-100%	84	50	300	(250)	0	50	-83%
Flowers/Decorations	1,028	50	978	0	1,028	1956%	85	1,256	250	1,006	93	1,164	402%
Total Operating Expenses	10,320	9,667	653	4,166	6,154	7%		36,225	38,735	(2,510)	34,022	2,203	-6%
		40.000		10.000						24		110 -00	4-000
Income/(Loss) from Operations	34,701	10,640	24,061	(4,618)	39,319	226%		36,378	2,300	34,078	(74,218)	110,596	1482%

Miacomet													
May, 2021		Мо	nth To Date						Y	earTo Date			
Membership	Actual	Budget	Variance	Prior Year	Variance	Variance %	Variance Code	Actual	Budget	Variance	Prior Year	Variance	Variance %
Revenue													
Initiation Fees	10,800	0	10,800	14,400	(3,600)	#DIV/0!	86	64,800	63,000	1,800	36,000	28,800	3%
Member Dues	8,059	0	8,059	(13,196)	21,255	#DIV/0!	87	1,351,512	1,468,810	(117,298)	1,394,154	(42,642)	-8%
Member Finance Charges	580	0	580	(168)	749	#DIV/0!	88	2,124	4,700	(2,576)	5,631	(3,508)	-55%
Total Revenue	19,440	0	19,440	1,036	18,404	#DIV/0!		1,418,436	1,536,510	(118,074)	1,435,786	(17,350)	-8%
Operating Expenses													
Capital Fund from Init. Fees	0	0	0	21,600	(21,600)	#DIV/0!	89	50,400	63,000	(12,600)	21,600	28,800	-20%
Member Relations	0	0	0	0	0	#DIV/0!	90	0	0	0	0	0	#DIV/0!
Total Operating Expenses	0	0	0	21,600	(21,600)	#DIV/0!		50,400	63,000	(12,600)	21,600	28,800	-20%
Income/(Loss) from Operations	19,440	0	19,440	(20,564)	40,004	#DIV/0!		1,368,036	1,473,510	(105,474)	1,414,186	(46,150)	-7%

Miacomet													
May, 2021		Мо	nth To Date						Ye	ar To Date			
Grounds	Actual	Budget	Variance	Prior Year	Variance	Variance %	Variance Code	Actual	Budget	Variance	Prior Year	Variance	Variance %
Payroll Expense													
Golf Course Superintendent Gross	13,763	13,916	(153)	13,822	(59)	-1%	91	68,815	69,580	(765)	67,328	1,488	-1%
Assistant Superintendent	8,283	8,375	(92)	8,304	(21)	-1%	92	41,415	41,875	(460)	40,446	968	-1%
Asst. Superintendent #2	6,841	6,917	(76)	6,813	28	-1%	93	34,205	34,585	(380)	19,999	14,206	-1%
Mechanic Gross	7,178	6,583	595	7,492	(314)	9%	94	33,494	32,915	579	32,295	1,200	2%
Hourly Labor Gross	2,498	6,000	(3,502)	2,147	351	-58%	95	10,467	18,000	(7,533)	11,622	(1,155)	-42%
Seasonal Labor	65,227	64,000	1,227	37,516	27,710	2%	96	137,886	119,000	18,886	63,796	74,090	16%
Total Payroll	103,791	105,791	(2,000)	76,095	27,696	-2%		326,282	315,955	10,327	235,486	90,796	3%
Operating Expenses													
Water	75	80	(5)	70	5	-6%	97	283	400	(117)	109	174	-29%
Golf Course Supplies	0	3,500	(3,500)	1,336	(1,336)	-100%	98	4,636	10,500	(5,864)	7,064	(2,428)	-56%
Fertilizer	4,243	4,500	(257)	0	4,243	-6%	99	9,843	16,500	(6,657)	0	9,843	-40%
Chemicals/Weed Control	27,820	25,289	2,531	0	27,820	10%	100	27,820	50,578	(22,758)	0	27,820	-45%
Surfactants	0	0	0	0	0	#DIV/0!	101	0	21,000	(21,000)	0	0	-100%
Tools	4,974	0	4,974	349	4,624	#DIV/0!	102	6,226	5,000	1,226	1,984	4,243	25%
Shop Supplies	68	625	(557)	308	(240)	-89%	103	2,188	3,125	(937)	4,343	(2,155)	-30%
Electric - Pump House & Irigation	(901)	1,000	(1,901)	60	(961)	-190%	104	544	1,800	(1,256)	134	410	-70%
Electric - Maintenance Building	310	600	(290)	453	(143)	-48%	105	2,042	2,200	(158)	1,547	495	-7%
Liquid Propane	0	1,600	(1,600)	0	0	-100%	106	2,883	5,200	(2,317)	4,254	(1,370)	-45%
Cell Phones	114	206	(92)	111	3	-45%	107	1,832	1,030	802	569	1,263	78%
Raw Materials & Topdressing	0	3,000	(3,000)	888	(888)	-100%	108	6,401	5,500	901	6,551	(150)	16%
Seed	0	0	0	0	0	#DIV/0!	109	0	500	(500)	0	0	-100%
Gas, Oil & Diesel	1,951	1,000	951	315	1,636	95%	110	3,537	4,000	(463)	2,045	1,492	-12%
Debris Disposal Removal	0	0	0	0	0	#DIV/0!	111	0	500	(500)	0	0	-100%
Golf Course Repairs & Main	0	2,000	(2,000)	0	0	-100%	112	0	5,000	(5,000)	0	0	-100%
Equipment - Repairs & Main	4,405	3,000	1,405	3,391	1,014	47%	113	18,628	21,000	(2,372)	13,692	4,937	-11%
Irrigation - Repair & Main	0	2,500	(2,500)	1,669	(1,669)	-100%	114	23,455	10,700	12,755	10,110	13,344	119%
Roads / Fences - Repair & Main	0	1,000	(1,000)	0	0	-100%	115	1,199	2,000	(801)	0	1,199	-40%
Contract Services	0	0	0	0	0	#DIV/0!	116	980	1,000	(20)	285	694	-2%
Small Equipment Rental	0	0	0	0	0	#DIV/0!	117	0	500	(500)	460	(460)	-100%
Leases (Utility Vehicles)	7,820 0	7,820 0	0	7,820 0	0	0%	118	15,641 438	15,640 3,000	1 (2,563)	15,641 0	0 438	0% -85%
Consultants Office Supplies	0	500	(500)	0	0	#DIV/0! -100%	119 120	438	1,500	(2,563) (1,500)	0	438	-85%
Cable TV & Internet	110	106	(500)	2	108	-100%	120	312	530	(218)	674	(362)	-100%
Telephone	0	50	(50)	0	108	-100%	121	0	250	(210)	0/4	(302)	-100%
Travel and Education	0	0	0	(268)	268	#DIV/0!	122	ő	4,500	(4,500)	4,120	(4,120)	-100%
Dues & Subscriptions	306	500	(194)	300	6	-39%	123	1,876	1,250	626	495	1,381	50%
Uniforms	581	2,000	(1,419)	270	311	-71%	125	799	8,000	(7,201)	3,898	(3,099)	-90%
Storage Container Rental	0	2,000	0	0	0	#DIV/0!	126	0	0	0	0	0	#DIV/0!
Employee Relations	134	0 0	134	0	134	#DIV/0!	120	134	0	134	0	134	#DIV/0!
Groundwater Monitoring	0	0	0	0	0	#DIV/0!	128	0	0	0	0	0	#DIV/0!
Freight	215	1,500	(1,285)	842	(627)	-86%	129	1,238	5,000	(3,762)	2,617	(1,380)	-75%
Clubhouse Grounds	0	500	(500)	0	0	-100%	130	1,064	8,000	(6,936)	_,0/	1,064	-87%
Total Operating Expenses	52,226	62,876	(10,650)	17,917	34,309	-17%		133,999	215,703	(81,704)	80,591	53,408	-38%
	((10.0.000	100 005				(10.00	(
Income/(Loss) from Operations	(156,016)	(168,667)	12,651	(94,011)	(62,005)	-8%		(460,281)	(531,658)	71,377	(316,077)	(144,204)	-13%

	Мо	nth To Date						Ye	ar To Date			
Actual	Budget	Variance	Prior Year	Variance	Variance %	Variance Code	Actual	Budget	Variance	Prior Year	Variance	Variance %
0	500	(500)	1,714	(1,714)	-100%	131	3,242	2,500	742	2,112	1,130	30%
225	500	(275)	0	225	-55%	132	1,850	2,500	(650)	1,408	442	-26%
0	200	(200)	0	0	-100%	133	0	1,000	(1,000)	0	0	-100%
0	300	(300)	0	0	-100%	134	3,927	1,500	2,427	0	3,927	162%
0	0	0	0	0	#DIV/0!	135	3,408	500	2,908	112	3,296	582%
0	0	0	0	0	#DIV/0!	136	0	500	(500)	175	(175)	-100%
0	0	0	71	(71)	#DIV/0!	137	(255)	500	(755)	71	(327)	-151%
0	2,500	(2,500)	0	0	-100%	138	0	3,500	(3,500)	0	0	-100%
0	0	0	0	0	#DIV/0!	139	0	0	0	563	(563)	#DIV/0!
636	0	636	216	420	#DIV/0!	140	636	500	136	1,055	(419)	27%
0	400	(400)	2,967	(2,967)	-100%	141	1,408	2,000	(592)	3,560	(2,151)	-30%
0	0	0	0	0	#DIV/0!		0	0	0	0	0	#DIV/0!
861	4,400	(3,539)	4,968	(4,107)	-80%		14,215	15,000	(785)	9,057	5,159	-5%
(861)	(4,400)	3,539	(4,968)	4,107	-80%		(14,215)	(15,000)	0	(9,057)	(5,159)	-5%
	0 225 0 0 0 0 0 0 636 0 0 861	Actual Budget 0 500 225 500 0 200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 636 0 0 0 0 0 861 4,400	Actual Budget Variance 0 500 (500) 225 500 (275) 0 200 (200) 0 300 (300) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 636 0 636 0 400 (400) 0 0 0 861 4,400 (3,539)	0 500 (500) 1,714 225 500 (275) 0 0 200 (200) 0 0 300 (300) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 2,500 (2,500) 0 0 0 0 0 636 0 636 216 0 400 (400) 2,967 0 0 0 0 861 4,400 (3,539) 4,968	Actual Budget Variance Prior Year Variance 0 500 (500) 1,714 (1,714) 225 500 (275) 0 225 0 200 (200) 0 0 0 300 (300) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 2,500 (2,500) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 636 0 636 216 420 0 0 0 0 0 0 0 0 0 0 0 0 0	Actual Budget Variance Prior Year Variance Variance % 0 500 (500) 1,714 (1,714) -100% 225 500 (275) 0 225 -55% 0 200 (200) 0 0 -100% 0 300 (300) 0 0 -100% 0 0 0 0 0 -100% 0 00 0 0 0 -100% 0 0 0 0 0 -100% 0 0 0 0 0 100% 0 0 0 0 0 100% 0 0 0 0 0 100% 0 0 0 0 0 100% 0 0 0 0 0 100% 0 0 0 0 0 100% 0 0 <	Actual Budget Variance Prior Year Variance Variance % Variance Code 0 500 (500) 1,714 (1,714) -100% 131 225 500 (275) 0 225 -55% 132 0 200 (200) 0 0 -100% 133 0 300 (300) 0 0 -100% 133 0 300 (300) 0 0 -100% 134 0 0 0 0 -100% 134 0 0 0 0 135 0 0 0 0 #DIV/0! 135 0 0 0 71 (71) #DIV/0! 137 0 2,500 (2,500) 0 0 #DIV/0! 139 636 0 636 216 420 #DIV/0! 140 0 0 0 0 0	Actual Budget Variance Prior Year Variance Variance % Variance Code Actual 0 500 (500) 1,714 (1,714) -100% 131 3,242 225 500 (275) 0 225 -55% 132 1,850 0 200 (200) 0 0 133 0 0 300 (300) 0 0 133 3,927 0 0 0 0 134 3,927 0 0 0 0 133 0 0 0 0 0 133 3,927 0 0 0 0 133 3,927 0 0 0 0 133 0 0 0 0 0 133 3,408 0 0 0 0 133 0 0 0 0 0 133 0 <tr< td=""><td>Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Budget Budget Budget Budget State Actual Budget Budget</td><td>Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Variance 0 500 (500) 1,714 (1,714) -100% 131 3,242 2,500 742 225 500 (275) 0 225 -55% 132 1,850 2,500 (650) 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 300 (300) 0 0 1333 0 1,000 (1,000) 0 0 0 0 #DIV/0! 133 0,0 2,908 2,908 0 0 0 71 (71) #DIV/0! 133 0 3,500 (3,500) 0 0 0 0 0 1338 0 3,500 <</td><td>Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Variance Prior Year 0 500 (500) 1,714 (1,714) -100% 131 3,242 2,500 742 2,112 2255 500 (275) 0 225 -55% 132 1,850 2,500 (650) 1,408 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 0 300 (300) 0 0 -100% 134 3,927 1,500 2,427 0 0 0 0 0 0 400 400 135 3,408 500 2,908 112 0 0 0 71 (71) #DIV/0! 135 3,408 500 2,908 112 0 2,500 (2,500) 0 0 -100% 138 0 3,50</td><td>Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Variance Prior Year Variance 0 500 (500) 1,714 (1,714) -100% 131 3,242 2,500 742 2,112 1,130 225 500 (275) 0 225 -55% 132 1,850 2,500 (650) 1,408 442 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 0 0 300 (300) 0 0 -100% 133 0 1,000 (1,000) 0 0 0 300 (300) 0 0 134 3,927 1,500 2,427 0 3,927 0 0 0 0 #DIV/0! 136 3,408 500 (500) 175 (175) 0 0 0 0 0</td></tr<>	Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Budget Budget Budget Budget State Actual Budget Budget	Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Variance 0 500 (500) 1,714 (1,714) -100% 131 3,242 2,500 742 225 500 (275) 0 225 -55% 132 1,850 2,500 (650) 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 300 (300) 0 0 1333 0 1,000 (1,000) 0 0 0 0 #DIV/0! 133 0,0 2,908 2,908 0 0 0 71 (71) #DIV/0! 133 0 3,500 (3,500) 0 0 0 0 0 1338 0 3,500 <	Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Variance Prior Year 0 500 (500) 1,714 (1,714) -100% 131 3,242 2,500 742 2,112 2255 500 (275) 0 225 -55% 132 1,850 2,500 (650) 1,408 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 0 300 (300) 0 0 -100% 134 3,927 1,500 2,427 0 0 0 0 0 0 400 400 135 3,408 500 2,908 112 0 0 0 71 (71) #DIV/0! 135 3,408 500 2,908 112 0 2,500 (2,500) 0 0 -100% 138 0 3,50	Actual Budget Variance Prior Year Variance Variance % Variance Code Actual Budget Variance Prior Year Variance 0 500 (500) 1,714 (1,714) -100% 131 3,242 2,500 742 2,112 1,130 225 500 (275) 0 225 -55% 132 1,850 2,500 (650) 1,408 442 0 200 (200) 0 0 -100% 133 0 1,000 (1,000) 0 0 0 300 (300) 0 0 -100% 133 0 1,000 (1,000) 0 0 0 300 (300) 0 0 134 3,927 1,500 2,427 0 3,927 0 0 0 0 #DIV/0! 136 3,408 500 (500) 175 (175) 0 0 0 0 0

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Incrine 0 </td <td>May, 2021</td> <td></td> <td>Мо</td> <td>nth To Date</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Ye</td> <td>ear To Date</td> <td></td> <td></td> <td></td>	May, 2021		Мо	nth To Date						Ye	ear To Date			
Other norman 0 <t< td=""><td>General & Administrative</td><td>Actual</td><td>Budget</td><td>Variance</td><td>Prior Year</td><td>Variance</td><td>Variance %</td><td>Variance Code</td><td>Actual</td><td>Budget</td><td>Variance</td><td>Prior Year</td><td>Variance</td><td>Variance %</td></t<>	General & Administrative	Actual	Budget	Variance	Prior Year	Variance	Variance %	Variance Code	Actual	Budget	Variance	Prior Year	Variance	Variance %
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House Renal lation 11,950 7,000 4,950 5,521 6,439 7150 146 33,150 27,500 14,050 26,053 14,077 42% Pyroll Expense Contour 7,000 1,950 7,000 1,950 5,520 6,439 71% 146 33,150 27,600 11,2150 2,633 14,097 42% Pyroll Expense Contour 7,488 7,500 100 0<	Interest Income	0	0	0	0	0	#DIV/0!	143	0	0	0	0		-
0 0	Winter Memberships	0	0	0	0	0	#DIV/0!	144	0	0	0	0	0	#DIV/0!
Total Revenue 11,559 7,000 4,950 5,521 6,429 7,1% 33,150 27,500 11,650 25,03 14,077 42% Payoll Expense Controller 7,418 7,400 4,950 5,521 6,419 118 146 37,080 37,080 41,132 25,000 14,077 42% Administrative Services Manager 5,745 5,417 352 5,110 643 75 147 75,233 75,263 75,263 75,263 7,264 1,048 2,428 4,243 4,244 2,500 1,514 1,510 1,510 1,510 1,5	House Rental Income	11,950	7,000	4,950	5,521	6,429	71%	145	39,150	27,500	11,650	25,053	14,097	42%
Payoli Expense Controller 7,418 7,500 (12) 7,640 (43) 135 146 37,088 37,000 (412) 86,400 7,843 135 Management Fayment 15,127 15,127 0 14,077 150 57,01 37,088 37,088 37,083 37,083 37,083 27,613 0 7,643 7,848 135 Control form 15,127 0 14,077 150 0 7,613 7,523 0 7,648 7,848		0	0	0	0	0	#DIV/0!		0	0	0	-	0	#DIV/0!
Controller 7,48 7,500 (42) 7,460 (43) 1.56 37,688 37,500 (412) 35,40 7,48 1.51 Maninstruits vicus Maage 5,769 5,717 55,27 5,218 1,162 5,218 1,162 5,218 1,162 5,218 1,162 5,218 1,152 5,218 1,152 3,127 5,218 1,152 3,127 5,218 1,153 3,127 5,218 1,153 3,127 5,218 1,151 3,127 5,218 1,151 3,127 5,218 1,151 3,127 5,218 3,121 5,218 1,151 3,127 5,218 1,151 3,127 5,117 5,117 5,117 5,117 5,117 5,117 5,117 5,117 5,117 5,117<	Total Revenue	11,950	7,000	4,950	5,521	6,429	71%		39,150	27,500	11,650	25,053	14,097	42%
Controller 7,48 7,500 (42) 7,460 (43) 1.56 37,688 37,500 (412) 35,40 7,48 1.51 Maninstruits vicus Maage 5,769 5,717 55,27 5,218 1,162 5,218 1,162 5,218 1,162 5,218 1,162 5,218 1,152 5,218 1,152 3,127 5,218 1,152 3,127 5,218 1,153 3,127 5,218 1,153 3,127 5,218 1,151 3,127 5,218 1,151 3,127 5,218 1,151 3,127 5,218 3,121 5,218 1,151 3,127 5,218 1,151 3,127 5,117 5,117 5,117 5,117 5,117 5,117 5,117 5,117 5,117 5,117<	Pavroll Expense													
Administrative Services Management Payment 5,769 5,417 322 5,110 6.59 7.44 147 28,313 27,085 1,048 24,480 3,243 44 Management Payment 15,127 0 14,77 150 0.44 75,633 75,63		7.418	7.500	(82)	7,460	(43)	-1%	146	37.088	37.500	(412)	36.340	748	-1%
Management Payment 15,27 15,27 0 14,977 150 0% 148 75,633 76,633 0 74,885 749 0% Operating Expenses Cleaning Admin. Office 0 0 0 0 0 140,085 140,085 140,085 140,015 0														
Operating Expenses Cleaning Admin. Office 0	-					150	0%	148						
Cleaning Admin. Office 0	Total Payroll	28,314	28,044	270	27,547	766	1%		140,854	140,218	636	136,114	4,740	0%
Cleaning Admin. Office 0														
Employee Shift Meals 100%1,4101,4201,4201,4201,4281,4302,5181,1,363,7331,07%Bank Atnance Charges3202,6283,009290/011534,67404,67(3.3)50090/01Credit Carl Mechant Savies4,4258,000(1.5)756.633.8015415410,0001,67518,00010 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>														
Office Supplies 3,128 500 2,288 504 526K 517K 525K 517K 633 560 717K Bank & Finnence Charge 4,425 8,000 (3,575) 63 3,802 455K 154 26,641 34,000 (7,559) 18,334 8,047 -223C Office Equipment Lesses 0 161 (161) 161	-						-							-
Bank Rimance Charges 92 0 92 0 92 0 92 0 92 0 92 0 92 0 92 0 153 267 0 467 0 133 500 407/01 Nant Land Bank Debt - Interest 0														
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Nant Land Bank Debt. Interest 0 0 0 0 0 0 0 0 Office Equiniture 0 </td <td>-</td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td>-</td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td>-</td>	-				•		-			-				-
Office Equipment Leases016.1(16.1) <td></td> <td>,</td> <td>,</td> <td>(3,575)</td> <td></td> <td>3,802</td> <td>-45%</td> <td>154</td> <td></td> <td></td> <td>(7,559)</td> <td></td> <td>8,047</td> <td>-22%</td>		,	,	(3,575)		3,802	-45%	154			(7,559)		8,047	-22%
Offect Furniture 0 0 0 0 0 0 258 (258) (250) Advertising 0		-		(161)		(161)	-100%	155			(121)		(526)	-15%
Advertsing 0		•												
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Professional Accounting00000#DIV/0116307,500(7,500)000-100%Cell Phones318360(42)187131-12%1641,8411,800411,5582242%Payroll Service5,0953,2001,8953,2671,8285%16520,67213,2007,47213,3987,2755%Trash Removal1,5581,979(421)601957-21%1666,8399,895(3,056)8,437(1,597)-31%Employee Relations46300(254)046-85%16746300(2.6)00#DIV/01License & Fees75075075#DIV/011696,1404,5001,6404,1082,03236%Eleptone2,0362,0003,6977772.8%17121,51617,5004,01615,2516,26423%Telephone392337553375516%1732,0141,6653291,9882620%Heating Fuel00000#DIV/011740000#DIV/01Web Site00000#DIV/011768,0338,750(111)12,107(4,073)-8%Insurance - Workers Comp1,59210,240000	POS Support/Computer Support	3,384	2,600	784	2,395	989	30%	161	43,209	30,400	12,809	42,187	1,022	42%
Cell Phones 318 360 (42) 187 131 -12% 164 1,841 1,800 41 1,558 284 2% Payroll Service 5,095 3,200 1,895 3,267 1,828 5% 165 20,672 13,200 7,472 13,398 7,275 57% Trash Removal 1,558 1,979 (421) 601 957 -21% 166 6,839 9,895 (3,056) 8,437 (1,597) -31% Employee Relations 46 300 (254) 0 46 -85% 167 46 300 (254) 0 45 Incentive Bonuses' 0 0 0 75 0 75 172 21,516 17,500 4,016 15,251 6,264 23% Liquid Propane 2,036 2,006 37 55 177 28% 172 19,339 15,000 4,319 13,276 6,663 29% Telephone 392	Legal Fees	0	0	0	0	0	#DIV/0!	162	0	600	(600)	0	0	-100%
Payroll Service5,0953,2001,8953,2671,82859%16520,67213,2007,47213,3987,27557%Trak Removal1,5581,979(421)601957-21%1666,8399,895(3,056)8,437(1,597)-31%Employee Relations46300(254)0000#DIV/011686600046~85%Incentive Bonuse'00000#DIV/011696,1404,5001,6404,0182,03236%Licente Bonuse'4,4743,5009743,6977,7728%17121,51617,5004,01615,2516,26423%Electricity4,4743,5009743,6972,0362%171221,51617,5004,01615,2516,26423%Idquid Propane2,0362,0303375516%17219,33915,004,3191,5829%20%Heating Fuel00004DIV/011740004DIV/0140%34%<	Professional Accounting	0	0	0	0	0	#DIV/0!	163	0	7,500	(7,500)	0	0	-100%
Trash Removal1,5581,979(421)601957-21%1666,8399,895(3,056)8,437(1,597)-31%Employee Relations46300(254)046300(254)046-85%Incentive Bonuses'00040404500046-85%License & Fees75075075#DIV/0!1686,1404,5000,6404,0182,03236%Electricity4,4743,5009743,69777728%17121,51617,5004,01615,2516,26423%Liquid Propane2,0362,0362,0375516%1732,0341,68533213,2766,66329%Heating Fuel0000#DIV/0!1740000#DIV/0!Water243280(38)11,6479-13%1759.181,400(482)1,207(289)-34%Cable TV & Internet1,5991,59(15)11,647(48)-9%1768.038.70(717)1,2107(4,073)-35%Web Site000000#DIV/0!17813,88511,9001,98511,9881,98617%Insurance - Property/Liability31,234031,23402,26202,262#DIV/0!17962,46831,234	Cell Phones	318	360	(42)	187	131	-12%	164		1,800	41	1,558	284	
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	Professional Liability	2,262	0	2,262	0	2,262	#DIV/0!	180	2,262	2,200	62	2,155	107	3%
Excise Tax/Truck Registration 0 0 0 0 0 #DIV/0! 182 155 300 (145) 250 (95) -48%	Insurance - Workers Comp	1,782	800	982	976	806	123%	181	11,707	4,000	7,707	4,130	7,577	193%
	Excise Tax/Truck Registration	0	0	0	0	0	#DIV/0!	182	155	300	(145)	250	(95)	-48%

Insurance - Vehicles	0	0	0	0	0	#DIV/0!	183	1,161	1,800	(639)	1,715	(554)	-36%
Land Management Payment (\$1/Round)	0	0	0	0	0	#DIV/0!	184	0	0	0	0	0	#DIV/0!
Bad Debt	0	0	0	0	0	#DIV/0!	185	0	0	0	0	0	#DIV/0!
Retirement Plan	1,110	3,200	(2,090)	1,764	(654)	-65%	186	7,873	16,000	(8,127)	14,467	(6,594)	-51%
Payroll Taxes - Mgmnt. & Empl. Exp.	33,935	13,000	20,935	13,008	20,926	161%	187	117,542	65,000	52,542	56,137	61,405	81%
Employee Housing Rent	4,900	6,300	(1,400)	9,400	(4,500)	-22%	188	56,100	22,300	33,800	21,700	34,400	152%
Employee Housing - Utilities	1,784	1,200	584	1,680	104	49%	189	10,378	7,600	2,778	9,220	1,158	37%
Employee Housing R&M	487	500	(13)	3,053	(2,565)	-3%	190	2,967	1,500	1,467	6,029	(3,062)	98%
Health Insurance	25,087	20,000	5,087	18,612	6,475	25%	191	115,244	100,000	15,244	89,556	25,688	15%
Manager Clothing Allowance	0	0	0	0	0	#DIV/0!	192	0	0	0	0	0	#DIV/0!
Employee Severence Expense	0	0	0	0	0	#DIV/0!	193	0	0	0	0	0	#DIV/0!
General Manager Comp Charges	528	100	428	0	528	428%	194	663	500	163	101	562	33%
Food & Bev Manager Comp Charges	16	150	(134)	0	16	-89%	195	370	750	(380)	199	171	-51%
Golf Course Manager Comp Charges	0	50	(50)	0	0	-100%	196	0	250	(250)	4	(4)	-100%
Director of Golf Comp Charges	0	50	(50)	0	0	-100%	197	33	250	(217)	0	33	-87%
Interest Expense	1,500	2,421	(921)	4,843	(3,343)	-38%	198	7,496	12,105	(4,609)	12,107	(4,611)	-38%
Penalties	0	0	0	0	0	#DIV/0!	199	0	0	0	0	0	#DIV/0!
Suspense	0	0	0	0	0	#DIV/0!	200	0	0	0	0	0	#DIV/0!
Total Operating Expenses	135,619	73,538	62,081	66,803	68,816	84%		583,863	436,374	147,489	404,413	179,450	34%
Income/(Loss) from Operations	(151,983)	(94,582)	(57,401)	(88,829)	(63,154)	61%		(685,567)	(549,092)	(136,475)	(515,474)	(170,093)	25%
Depreciation Expense	0	0	0	0	0	#DIV/0!		-	-	0	-	0	#DIV/0!
	1	(((((1		((
Income/(Loss) After Depreciation	(151,983)	(94,582)	(57,401)	(88,829)	(63,154)	61%		(685,567)	(549,092)	(136,475)	(515,474)	(170,093)	25%

MGC May Variance Report

Var	iance				,		
C	ode		Month Actual	Budget	Difference	% Variance	Justification
		GOLF SHOP					
		Revenue Play Cards	0	0	0	0%	
		Winter Membership	750		750	0%	
	3	Resident Discount Cards	10,600	10,000	600	0%	
	4	Handicap (Non-Members)	0	140	(140)	-100%	
		Greens Fees	140,155		72,155	106%	Good weather except Memorial weekend
		Cart Fees	38,863		35,863	1195%	single rider use + 128 winter members
		Golf Club Repair	25		(125)	-83%	
	8 9	Range Ball Sales Club Rental Sets	14,224 5,398	2,500 3,500	11,724 1,898	469% 54%	Winter members 2 group outings
		Walking Trolley Rental	1,751		(449)	-20%	z group outlings
		Club/Cart Storage	518		518	0%	
	12	Lessons	14,080	28,000	(13,920)	-50%	rain memorial weekend
		Golf Clinics	0	,	(6,000)	0%	
		Tournaments	3,200		1,700	0%	
	15	Merchandise	66,909	6,000	60,909	1015%	winter members and some good weather on the weekend with restaurant shoppers
		Cost of Goods Sold					
	16	Golf Shop	37,297	12,000	25,297	211%	Much higher than expected sales volume
		D					
	17	Payroll Expense Golf Lessons	10,180	0	10,180	#DIV/0!	Teaching pros earlier than usual
		Gripping	27		10,100	#DIV/0!	
		Golf Clinic	0		0	0%	No clinics will start next month
		Director of Golf Gross	7,578	,	(84)	#REF!	
	21	Head Golf Pro	7,571	10000	(2,429)	-32%	
1	22	Golf Professional Subs	2,160	0	2,160	0%	Arrived earlier this year
		Golf Shop Manager	0		0	0%	
		Outside Service Mgr	0		0	0%	
		Shop Clerks Gross	7,478		4,478 9,156	149% 173%	more shop hours due to winter members and good weekend weather
	20	Outside Services Payroll	14,456	5,500	9,150	1/5%	Extra outside staff required due to extra cart usage and cleaning and volume
		Operating Expenses					
		Advertising	0		0	0%	
		Dues and Subscriptions	700		700	#DIV/0!	Golf Genius software for tournament scoring
		Travel and Education	250	0	250	#DIV/0!	Susan attending merchandise show on Cape
		Club Car/Golf Car Lease	14,041		(0) 2 804	0% 104%	two normants in some month
		Visage GPS Range Supplies	5,504 0		2,804 (6,000)	-100%	two payments in same month
		Golf Cart Repairs & Maintenance	0		(500)	0%	
	34	Range Picker Repair & Maintenance	0		(300)	0%	
	35	Range Balls	0	6,000	(6,000)	0%	
		Tees, Markers, Etc.	337	2,500	(2,163)	-87%	Rubber tees for range
		Score Cards	0		0	0%	
		Uniforms / Clothing Allowance	165	2,000	(1,835)	-92%	
	39 40	Bag Tags	69 178	500 100	(431) 78	0% 78%	Returns
		Shipping (ups/fedex) Office/Shop Supplies	885	300	78 585	78% 0%	shopping bags + padded shipping envelopes + barcode printer
		Cell Phones	0		0	0%	
	43	Handicaps	0		0	0%	
	44	Golf Course Water Supplies	0		(1,000)	-100%	We are discussing how we will approach this this season
	45	Damaged Goods/Outdated Merchandise	0		0	0%	
		Rental Clubs	1,358		1,358	#DIV/0!	Updating rental sets
		Golf Clinic Equipment Golf Shop Small Equipment	0		0 0	0% 0%	
		Tournament Expenses	0		(3,000)	0%	
		Tournament Supplies	0	,	(2,000)	0%	
		Supplies	0		0	0%	
							_
		FOOD & BEVERAGE					
	52	Revenue Food Sales	72,037	36,000	36,037	100%	Covid regulations have been reduced and popularity of the restaurant is increasing
		Bar Sales	67,531		30,531	83%	Bar sales increase with food sales
		Clubhouse Usage Fees (Rental)	0,,551		0	0%	
							_
		Cost of Goods Sold					
	55	Food	27,007		17,007	170%	increased sales + timing of purchases
	56 57	Beer Wine	3,978 13,135		<mark>(22)</mark> 11,135	-1% 557%	purchase timing + building a list for the season
	57 58	Bar Paper/Supply Cost	15,155		11,155	0%	parenase anning i building a list for the seasoff
		Non- Alcoholic Beverage	1,181		(319)	-21%	
		Bar Snacks	85		(415)	-83%	
	61	Liquor	5,652	3,000	2,652	88%	bulk Purchase timing and increased sales

62 Fo 63 Re 64 Ch	ayroll Expense ood & Beverage Manager estaurant Manager	Month Actual 6032	Budget 6100	Difference -68	% Variance	Justification
62 Fo 63 Re 64 Ch	ood & Beverage Manager		6100	-68	-1%	
63 Re 64 Ch			6100	-68	-1%	
64 Cł	estaurant Manager					
		1577	2760	,	-43%	
65 Pa	hef Gross	6181			-1%	
	ayroll Bar/Wait Staff	16098			222%	Increased Sales more servers, Underbudgeted by me due to Covid expectations
	ook Gross	4533			-1%	
67 Ki	itchen Staff/Dishwashers Gross	8,154	7,000	1,154	16%	extra staff required do to lack of line cooks and overtime use
0	norating Expanses	\$42,575	\$31,693	\$10,882	34%	
	perating Expenses	0	0	0	00/	
	dvertising				0%	Trials seat sugar software sugaras
	ues and Subscriptions ravel and Education	3187 1000			6274% #DIV/0!	Triple seat event software purchase Johson & Wales F&B management training for Inga
	niforms / Clothing Allowance	82		,	-95%	Budgeted in June
	lubhouse Cleaning Labor	2,861	4,167	(1,418)	-31%	Below budget as we are using an employee
	-		4,167			below budget as we are using an employee
	lubhouse Floor Supplies hina, Glass & Silver	73 0	500	(1,127) (500)	-94% -100%	
	itchen Cleaning & Dishwasher Supplies	236	450	(214)	-48%	
	itchen Equipment Lease	230	450	(214)	-48%	
	itchen Equipment Repair & Maint	0	200	(200)	0%	
	ar Repair & Maintenance	0	500	(200)	0%	
	ar Small Equipment	71	500	(429)	0%	
	itchen Small Equipment	376	0	376	#DIV/0!	veg peelers & slicers
	lubhouse Small Equipment	0	0	0	0%	veg peelers & silvers
	itchen Laundry	103	0	103	#DIV/0!	Laundry detergent
	itchen Paper & Supplies	1,302	400	902	226%	foil sheet pans and to go compostable containers
	lubhouse Cleaning & Supplies	1,502	150	(150)	-100%	fon sheet pans and to go compostable containers
	lowers/Decorations	1,028	50	978	1956%	Outdoor flower & plant barrells for patio area.
00 11			50	570	1000/0	
M	1EMBERSHIP					
Re	evenue					
86 In	nitiation Fees	10,800	0	10,800	#DIV/0!	3 new members
87 M	1ember Dues	8,059	0	8,059	#DIV/0!	2 regular single and 1 legacy single payment
88 M	1ember Finance Charges	580	0	580	#DIV/0!	_
0	morating Expanses					
	perating Expenses apital Fund from Init. Fees	0	0	0	#DIV/0!	
	lember Relations	0	0	0	#DIV/0! 0%	
50 101		0	0	0	078	-
G	ROUNDS					
Pa	ayroll Expense					
91 G	olf Course Superintendent Gross	13,763	13,916	(153)	-1%	
92 As	ssistant Superintendent	8,283	8,375	(92)	-1%	
93 As	sst. Superintendent #2	6,841	6,917	(76)	-1%	
94 M	lechanic Gross	7,178	6,583	595	9%	overtime
95 He	ourly Labor Gross	2,498	6,000	(3,502)	-58%	
96 Se	easonal Labor	65,227	64,000	1,227	2%	_
	perating Expenses /ater	75		(5)	C 0/	
		/3	80 3,500	(5) (3,500)	-6% -100%	
	olf Course Supplies ertilizer	4,243	4,500	(3,500) (257)	-100%	
	hemicals/Weed Control	27,820	25,289	2,531	10%	cost incroaco
	urfactants	27,820	23,285	2,551	0%	cost increase
	ools	4,974	0	4,974	#DIV/0!	Lawn mowers (Sean)
	hop Supplies	4,574	625	(557)	-89%	Lawin nowers (Sean)
	lectric - Pump House & Irigation	(901)	1,000	(1,901)	-190%	Adjusting Journal entry to Move invoice paid in June
	lectric - Maintenance Building	310	600	(2)02)	-48%	
	quid Propane	0	1,600	(1,600)	-100%	
	ell Phones	114	206	(1)000)	-45%	
	aw Materials & Topdressing	0	3,000	(3,000)	-100%	
	eed	0	0	0	#DIV/0!	
	as, Oil & Diesel	1,951	1,000	951	95%	timing & increased cost.
	ebris Disposal Removal	0	0	0	0%	
	olf Course Repairs & Main	0	2,000	(2,000)	-100%	
	, quipment - Repairs & Main	4,405	3,000	1,405	47%	Sean
	rigation - Repair & Main	0	2,500	(2,500)	-100%	
	oads / Fences - Repair & Main	0	1,000	(1,000)	-100%	
	ontract Services	0	0	0	#DIV/0!	
	mall Equipment Rental	0	0	0	0%	
	eases (Utility Vehicles)	7,820	7,820	0	0%	
	onsultants	0	0	0	0%	
	ffice Supplies	0	500	(500)	0%	
	able TV & Internet	110	106	4	3%	
	elephone	0	50	(50)	-100%	
	ravel and Education	0	0	0	0%	
					2001	
123 Tr	ues & Subscriptions	306	500	(194)	-39%	
123 Tr 124 Dr 125 Ur	niforms	581	2,000	(1,419)	-71%	
123 Tr 124 Di 125 Ui 126 St						Pizza for the crew

Pringing Pringing Pringing Principal Prin Prin Principal </th <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>							
Image: second	128	Groundwater Monitoring	0	0	0	0% 86%	
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Vertice typeVertice type </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td>							-
131 Cirkhous Repark & Mathemance 0 900 9000 -10006 136 Gof Course Ruiding Heynt & Mathemance 0 2000 -10006 136 Gof Course Ruiding Heynt & Mathemance 0 2000 -10006 137 Chahones Detrical RMA 0 0 0 PDV/PU 138 Chahones Detrical RMA 0 0 0 PDV/PU 139 Chahones Detrical RMA 0 0 0 PDV/PU 139 Chahones Detrical RMA 0 0 0 PDV/PU 130 Chahones Prevince RMA 0 0 0 PDV/PU 130 Cardio Course Main Parling Repark & Mathema RMA 0 0 PDV/PU 131 Refigerad Mathema RMA 0 0 DD PDV/PU 131 Refigerad Mathema RMA 0 0 DD PDV/PU 132 Inter Strema RMA 15.00 DD DD PDV/PU 1330 Inter Strema RMA 15.00 DD							
13 Classical Activity CRAM 0 200 (200)	131		0	500	(500)	-100%	
11 Cubboase FAX R&M 0 300 1000 (0) 1000 (0) 13 Cubboase FAX R&M 0 0 0 0 0 0 0 0 13 Cubboase Fax Fax R&M 0 0 0 0 0 0 0 0 13 Cubboase Fax Fax R&M 0 2.00 1000 (V)(0) Registration Main building alorm panel 14 Referencion 0 4.00 1000 (400) 1000 (400) Referencion 14 Referencion 0 0 0 0 0 0 15 Referencion 0 0 0 0 0 0 16 Main statube Savides Manager 1.1950 7.000 4.995 7.1% More employees in housing 16 Controles Savides Manager 5.760 5.17 3.23 7% 17 Main statube Savides Manager 5.760 5.017 3.23 7% 18 Mainestatube Savides Manager 5.10	132	Golf Course Building Repair & Maint	225	500	(275)	-55%	
13 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
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185 Bad Debt 0 0 0 0%							
186 Retirement Plan 1,110 3,200 (2,090) -65% 187 Payroll Taxes - Mgmnt. & Empl. Exp. 33,935 13,000 20,935 161% more employees							
188 Employee Housing Rent 4,900 6,300 (1,400) -22%							nore employees
							6 West usage 5 employees utilities are high and we have spoken to them regarding useage
190 Employee Housing R&M 487 500 (13) -3%		Employee Housing R&M		500			
191 Health Insurance 25,087 20,000 5,087 25% more employees than budgeted							more employees than budgeted
192 Manager Clothing Allowance 0 0 0 0% 193 Employee Severence Expense 0 0 0%							
193 Employee severence expense 0 0 0 0% 194 General Manager Comp Charges 528 100 428 428% will be ok YTD							will be ok YTD
195 Food & Bev Manager Comp Charges 16 150 (134) -89%							
196 Golf Course Manager Comp Charges 0 50 (50) -100%							
197 Director of Golf Comp Charges 0 50 (50) -100% 108 Interact Expanse 1.500 2.431 (031) 2.8%							
198 Interest Expense 1,500 2,421 (921) -38% 199 Penalties 0 0 0%							
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200 Suspense

0 0 0%

<u>"Funky Ice Cream Kooler" Mobile Food</u> <u>Cart Proposal</u>

Rachel Afshari and the Lemon Press

41 Main Street, Nantucket, MA 02554

508-228-3800

Date: 06/12/21

Mission Statement

The Funky Ice Cream Kooler will change the game by bringing homemade ice cream sandwiches directly to the beach. Baked, assembled, and packaged at the Lemon Press, these ice cream sandwiches provide a unique, hand-crafted treat for beachgoers young and old. Instead of factory produced fast-food options, our ice cream sandwiches will build on Nantucket's charm and support local business.

The Lemon Press is an organic eatery and café located on Main Street. We employ 35-50 people during peak season, one to two of whom will work the mobile food cart.

1. Commitment

If granted permission, The Funky Ice Cream Kooler will begin operation immediately, and continue through Columbus Day.

2. Plan of Operation

The Funky Ice Cream Kooler will operate in the parking lot of Cisco Beach, Monday-Sunday from 11am until 4pm. The cart will be manned by one Lemon Press employee during those hours.

3. Menu

Ice Cream Sandwiches \$9.41

- Birthday Cake (vanilla sugar cookies, vanilla ice cream)
- Carrot Cake (carrot cake cookies, cream cheese frosting, vanilla ice cream)
- Chocolate Chip (chocolate chip cookies, vanilla ice cream)
- Chocolate Chocolate Chip (chocolate chip cookies, chocolate ice cream)
- Coconut Sugar (coconut sugar cookies, vanilla ice cream)
- Fudge Brownie (brownie cookies, vanilla ice cream)
- Triple Chocolate (brownie cookies, chocolate ice cream)
- Red Velvet (red velvet white chocolate chip cookies, vanilla ice cream)
- Vegan Funfetti (lemon funfetti cookies, vanilla oat milk ice cream)
- 4. Rules for Employees and Staffing Plan
 - All employees must behave in an appropriate manner, including following the proper health and sanitization protocols, and acting under the Lemon Press' proper service guidelines.
 - One to two employees will run the mobile food cart on a daily basis. Those employees will remain the same every day, except when a shift change is necessary.
- 5. Mobile Food Cart Photos and Description

- 6. Resume for Principal Personnel
 - Rachel Afshari, Operating Owner of the Lemon Press
- 7. Select Board License Evidence (See Attached)
- 8. Past Health and Safety Record
- 9. References
 - i. Will Martin, 508-221-5312
 - ii. Michael Gault, 603-834-3802
 - iii. Jay Lovering, 508-560-4907
- 10. Support Services

The Funky Ice Cream Kooler does not anticipate needing any support services from the NILB.

11. Signed Forms (Appendix A, B, D)

Appendix A

NON-COLLUSION

The undersigned certifies under the penalties of perjury that this bid is in all respects bona fide, fair and made without collusion or fraud with any other person. As used in this subsection the word "person" shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

<u>10/14/21</u> Date

Authorized Person's Signature

Rachel Afshan, Operating Owner Print Name & Title of Signatory

Name of Contractor

TAX CERTIFICATION

Pursuant to Chapter 62C of the Massachusetts General Laws, Section 49A(b), I, the undersigned, authorized signatory for the below named contractor, do hereby certify under the pains and penalties of perjury that said contractor has complied with all laws of the Commonwealth of Massachusetts relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Authbrized Person's Signature

<u>6/14/21</u> Date

<u>revating</u> auner Kachel Afshan 01 Print Name & Title of Signatory Pross

<u>Leman</u> Name of Contractor Appendix D

CERTIFICATE OF CORPORATE AUTHORITY

At a duly authorized meeting of the Board of Directors of <u>lepter</u> <u>Press</u> (Name of Corporation)

held on $\frac{b/4/2}{(Date)}$ it was VOTED that:

Rachel Afshari

<u>Operating</u> Owner (Title)

of this corporation, be and he/she hereby is authorized to submit bids and proposals, execute contracts, deeds and bonds in the name and on behalf of said corporation, and affix its corporate seal thereto; and such execution of any contract, deed or obligation in this corporation's name on its behalf by such $\underline{Pache | Pafshan}$ under seal of the company, shall be valid and binding upon this corporation.

A True Copy,
ATTEST: Rachel Afshan
TITLE: Operating auner
PLACE OF BUSINESS: Lemon Press
DATE OF THIS CERTIFICATE: $b/14/2$
I hereby certify that I am the clerk of the <u>Lernon Press</u>
(Corporation)

that <u>Pachel Afshari</u> is the duly elected <u>Operating Owner</u> of (Name) (Title)

said corporation, and that the above vote has not been amended or rescinded and remains in full force and effect as of the date of this Certification.

fran flom (Clerk)

CORPORATE SEAL:



Town & County of NANTUCKET, MA

LICENSING DEPARTMENT PSF, 4 Fairgrounds Road, M-F 8am-4pm 508-325-4100 · licensing@police.nantucket-ma.gov

APPLICATION || MOBILE FOOD UNIT

INCLUDE THE FOLLOWING WITH APPLICATION:

- FINGERPRINT FORM AND FEES (\$10 Town of Nantucket; \$30 Money Order Commonwealth of Mass)
- LOCATION AGREEMENTS (If Applicable) i.e. Cisco; Land Bank; Airport Commission
- ✤ HEALTH DEPARTMENT PLAN REVIEW
- ✤ SAMPLE MENU
- ✤ APPLICATION FEE: \$25
- PUBLIC NOTICE FEE: \$335.12 (Made Payable to The Inquirer and Mirror)

UPON ISSUANCE OF FINAL LICENSE:

- ✤ VEHICLE REGISTRATION
- APPLICATION FOR LICENSE TO PEDDLE (\$62 Fee Made Payable to Commonwealth of Massachusetts)
- LICENSE FEE: \$300 (Made Payable to Town of Nantucket)

Town of Nantucket 508-228-7200

Case Number: Inspection Date: Inspector:	HLTF-2021-02-00000523 Fri Feb 26, 2021 Hedden, John D.	Case Module: Inspection Status: Inspection Type:	Permit Pass HLTF - Food Establishment
Job Address:	41 MAIN ST Nantucket, MA, 02554	Parcel Number:	42.3.1 208
Contact Type	Company Nan	ne	Name
Food Manager		х	Afshari, Rachel
Applicant			Afshari, Rachel
Parcel Owner			ARNO, JOSEPH
Establishment	Sprout Market	LLC dba Lemon Press	

Checklist Item

HLTF - Overall Physical Facility - Overall Physical Facility

Dining room needs cleaning before opening. Hand wash sink in bar needs non-absorbent, smooth, easy to wash material. Need to remove plants from upstairs kitchen. Water behind grill needs to be moped up. Three bay sink in kitchen has leak, standing water needs to be moped up.

HLTF - Equipment - Equipment

Need to setup sanitizer for three bay sink upstairs. Ice machine downstairs needs cleaning. Various unused equipment in basement to be removed.

HLTF - General Comments - General Comments

Hood cleaning invoice to be emailed.

Rachel Afshari

Status

Passed

Passed

Passed

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.com/product/800-buy-cart-cube/	
100	800 Buy Cart Cube lce Cream Cart
H:	Built sturdy and tough, the 800 Buy Cart Cube Ice Cream Cart is a small volume Ice Cream Pushcart, p
"Indgen. D	catering and party venues! It's a small sized Ice Cream vending Cart ideal for those vendors who seek a lig
A SZDD	The Cube is ideal for scooping ices. Exterior cabinet size is 25" × 25" × 25" featuring an all high qual
	with non-magnetic Stainless Steel. With a 20" x 20" flip top door and two inches of insulation on t walls and top. 16" side pushcart wheels with a front caster. Ideal for events such as parties, cateri
	Depending upon length of time you intend to vend, you may not need dry ice. We do suggest the purchase of ice cream carts or other vending carts be discussed with our sales department to make
	selection is correct for your application.
tion and the second	800 Buy Cart Cube Ice Cream Cart features include:
	Exterior cabinet size is 25" x 25" x 25"
	All high quality, non-magnetic Stainless Steel
	Uses standard Troy Hills TM DLRS200 twin flip cover
	20' x 20" flip top door and 2" of insulation on the side walls and top
	16" side pushcart wheels with front caster
	Great for Water Ices, Scooped Ice Cream, or Packaged Drinks
	Does not need dry ice for Water Ices (depending upon conditions)
	Light weight and economical
	Custom Order Options Available:
	Brass Tuned Chime Bells
	Umbrella Bracket
	Umbrella
	Napkin/Storage Compartment
	Graphics Package
	To Purchase our Cube please CLICK HERE and you can checkout thru Worksman Cycles.
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TRANSFER BUSINESS Nantucket Land Bank Commission Regular Meeting of June 22, 2021

1. "M" Exemption Update:

a. Five-Year Domicile and Ownership Compliance – Releases of Liens:

No. 37473 Veselin N. Nikolov and Elena S. Nikolova

No. 37508 Sixteen Evergreen, LLC

No. 37510 Shawn G. Duncan

No. 37525 Pratap Bhandari and Bandana Bhandari

No. 37563 Emily Brooke Rubin

No. 37567 Jean-Pierre Latlippe and Kimberly Ann Latlippe

NANTUCKET LAND BANK COMMISSION WORKSHEET UNAUDITED FINANCIAL REPORT as of May 31, 2021

STATEMENT OF ACCOUNT	S - UNRESTRICTED FUNDS	Apr YIELD	May YIELD	4/30/2021	5/31/2021
Nantucket Bank / Operating Fu	und x8888	0.00	0.00	\$37,824.27	\$37,868.27
Nantucket Bank / Collection Ad		0.25	0.25	\$34,547,996.97	\$36,252,832.81
Nantucket Bank / Special CD >	<1135 matures 5/20/2022*	0.55	0.55/0.20	\$5,045,814.38	\$5,047,335.26
TOTAL UNRESTRICTED FUNDS:				\$39,631,635.62	\$41,338,036.34
STATEMENT OF ACCOUNT	S - RESTRICTED FUNDS	Apr YIELD	May YIELD	4/30/2021	5/31/2021
US Bank / Series A Bonds Res	serve Fund / TNotes mature 4/8/21 MktVal	1.72	1.72	\$3,068,317.06	\$3,068,977.02
US Bank / Series A Bonds Del	bt Service Fund x1002	0.00	0.00	\$20,902.83	\$120,428.16
US Bank / Acquisition Fund x1	003	0.00	0.00	\$1.10	\$1.10
Nantucket Bank / SHAC Escro	ow x7038	0.25	0.25	\$22,991.58	\$22,996.46
Nantucket Bank / NFRM Escro	ow x9058	0.25	0.25	\$10,141.54	\$10,143.69
Nantucket Bank / CSMF (Indu	strial Pk Mitigation) Escrow x1457	0.25	0.25	\$49,166.35	\$49,176.79
Nantucket Bank / Nabalus Esc	crow x1473	0.15	0.15	\$1,658.70	\$1,658.91
Nantucket Bank / MGC Golf C	apital Reserve	0.25	0.25	\$9,130.33	\$9,132.27
Nantucket Bank / SGC Capital	Reserve	0.25	0.25	\$14,826.33	\$14,829.48
Nantucket Bank / NGM Management Reserve		0.25	0.25	\$19,390.45	\$19,394.57
Hingham Savings / Marble Reserve CD matures 8/29/2021		0.50	0.50	\$226,084.71	\$226,180.73
Citizens Bank / Rackemann Sa	awyer Acquisition Escrow			\$0.00	\$0.00
TOTAL RESTRICTED FUNDS:				\$3,442,610.98	\$3,542,919.18
TOTAL FUNDS:				\$43,074,246.60	\$44,880,955.52
BONDS:	Principal Outstanding			Payment Due	Annual Payments
2009 Series A Issue	\$610.000	Princ	ipal and Interest due 7	7/1/21. Interest due 1/1/22	\$302.242.50

BONDS:	Principal Outstanding	Payment Due	Annual Payments
2009 Series A Issue (Final principal payment 7/1/2022)	\$610,000	Principal and Interest due 7/1/21, Interest due 1/1/22	\$302,242.50
2012 Series A Issue (Final principal payment 2/15/2032)	\$4,115,000	Principal and Interest due 2/15/22, Interest due 8/15/21	\$430,362.50
2016 Series A Refunding Bond (Final principal payment 12/1/2027)	\$6,635,000	Interest due 6/1/21, Principal and Interest due 12/1/21	\$1,054,050.00
TOTAL BONDS:	\$11,360,000	TOTAL ANNUAL BOND PAYMENTS:	\$1,786,655.00
NOTES:	Principal Outstanding	Payment Due	Annual Payments
Marble Note #19	\$1,700,000	Interest of \$25,768.60 due 6/9/21, 9/9/21, 12/9/21, 3/9/22	\$103,074.40
Hays Note #37	\$2,666,667	Principal due 6/12/21	\$1,333,333.33
Larrabee Note # 38	\$1,750,000	Principal due 1/6/22	\$1,750,000.00
TOTAL NOTES:	\$6,116,667	TOTAL ANNUAL NOTE PAYMENTS:	\$3,186,407.73
TOTAL DEBT:	\$17,476,667	TOTAL ANNUAL DEBT PAYMENTS:	\$4,973,062.73

*A 12-month CD with the benefit of withdrawing at any time, if needed, without penalty.

Officers voted June 23, 2020

Neil Paterson Allen B. Reinhard Mark Donato Kristina Jelleme John J. Stackpole Chairman Vice Chairman Secretary Treasurer Vice Secretary/Vice Treasurer

Please Help Us see the Moon and Stars on Nantucket





In October 2005 Nantucket passed a By-Law to Save Our Skies

Light pollution not only wastes energy, but also harms wildlife and human health, it affects the biorhythms of living creatures and also interferes with the work of astronomers. This panorama contains six adjacent vertical segments, as you can see no stars are visible in the leftmost image of the city sky, the rural sky in the rightmost image is dark and full of stars, just as it should be. <u>You can help protect the wonders of your night sky by choosing kind lighting</u>.

Consider this when planning your lighting

Residential Code

- 1. 40 watt bulbs or less exempt are exempt
- 2. Lights may not visible from neighbors or public road
- Flood lights must be down directed and fully shielded – 102.4 (#3)
- 4. Photo cell illuminate <u>NOT PERMITTED</u> i.e. Solar lights that stay on all night
 - Lighting must comply. Violation is a

breach of Peace - 102.7 (#2) \$100 fine

Why Abide?

- 1. Saves energy Save the Planet
- 2. Preserves the rural nature of the countryside and allows for

viewing the beauty of the night

sky

- 3. Respectful to neighbors
- 4. It's the Law

Susan Campese

From:	Eric Savetsky
Sent:	Tuesday, June 8, 2021 9:37 AM
То:	Jesse Bell
Cc:	Susan Campese
Subject:	FW: Seeking your support for Nantucket Lights, https://nantucketlights.org/
Follow Up Flag: Flag Status:	Follow up Flagged

Agenda item for next meeting?

From: Gail Walker <gailwalker101@gmail.com>
Sent: Tuesday, June 8, 2021 8:21 AM
To: ccollier@nantucketconservation.org; Emily Molden <Emily@nantucketlandcouncil.org>; Eric Savetsky
<esavetsky@nantucketlandbank.org>; team@nantucketmman.org; kpochman@llnf.org
Subject: Seeking your support for Nantucket Lights, https://nantucketlights.org/

Hello again. As you may recall, I wrote to you last week encouraging you to sign on to the Sierra Club letter supporting the pending MA dark sky bills. I'm writing today to ask you to please consider becoming a "Supporting Organization" for *Nantucket Lights*, the citizen advocacy group that I recently founded to combat light pollution on Nantucket.

You will find information about us on our website, <u>https://nantucketlights.org</u>. Organizations that would like to be publicly recognized as supporting our mission will be listed on the About Us page.

I'm happy to say that Maria Mitchell and the Nantucket Civic League have already signed on.

I hope all of your organizations will agree to sign on as well. Having the support of all the environmental conservation organizations on the island would go a long way in helping us achieve our goals.

I will also be reaching out to other organizations like the Chamber of Commerce, the Builders Association, the Rotary Club, Remain Nantucket, and all the neighborhood associations. The goal is to form as large a coalition as possible on this important issue.

I would love to have all of you on board before we issue a press release announcing ourselves, which we'd like to do in the near future.

If you'd like to discuss this by phone or Zoom before making a decision, happy to do that!

Gail Walker 'Sconset Founder of *Nantucket Lights* Lead of the Dark Sky Initiative of the Siasconset Civic Association Member of IDA-MA

Cell: 301-775-0549